RICOH INDIA LIMITED

Regd.Off. 1201, Building No. 12, Solitaire Corporate Park, Andheri Ghatkopar Link Road, Andheri East , Mumbai 400 093 STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND 9 MONTHS ENDED 31ST DEC 2013 RICOH Y imagine. change.

PARTI (Rs. In Lacs) Particulars Period Ended Quarter Ended Year Ended 31.12.2013 30.09.2013 31.12.2012 31.12.2013 31.12.2012 3/31/2013 Unaudited Unaudited Unaudited Unaudited Unaudited (Audited) Income from operations a) Net Sales / Income from Operations 22,679,26 29,622.88 13,639,87 69,411.22 39.365.02 63,283.87 b) Other Operating Income 27.95 Total income from operations (net) 22,679.26 29,622.88 13,639.87 69,411.22 39,365.02 63,311.82 Expenses a) Cost of materials consumed b) Purchase of traded goods 20,754.15 20,046,55 12,384.50 54,667.61 37,216.85 51.607.22 c) Changes in inventories - Stock in Trade (4,339.46) (97.70) (2,312.46) (8,083.99) (8,161.02) (8.320.26) d) Employee benefits expense 2,251.81 1,949.89 1,671.29 6.388.46 6,445.93 7,874.63 e) Depreciation and Amortization Expense 417.84 431.83 224.08 1.178.87 598.30 808.95 f) Other Expenses 2.360.55 6.243.95 3,781.77 12,398.94 8,611.60 9,934.23 Total expenses 21,444.89 28,574.53 15,749.17 66,549.89 44,552.42 62,064.00 Profit / (Loss) from operations before Other Income, Finance costs and Exceptional items (1-2) 1,234.37 1,048.35 (2,109,30)(5,187.40) 1,247.82 2.861.32 4 Other Income 49.14 41.87 38,40 132.83 119.41 152.54 Profit /(Loss) from ordinary activites before finance costs & 5 exceptional items (3+4) 1,283.51 1,090.22 (2,070.90)2,994.15 (5,067.99) 1,400.37 6 Finance costs 1,144.88 626.56 389.64 1,012.28 2,193.43 1,361.47 Profit / (Loss) from ordinary activites after finance costs but before exceptional items (5-6) 138.62 463,67 (2,460.54)800.73 (6,080.27) 38,90 8 Exceptional items 9 Profit (+)/Loss (-) from ordinary Activities before tax (7-8) 138.62 463.67 (2,460.54) 800.73 (6,080.27) 38.90 10 Tax Expense Current year (190.41) (161.91) (551.00) (528.38) Deferred tax (270.50)2.45 (174.44)50.30 357.39 -Taxes for earlier years 11 Net Profit (+)/ Loss (-) from Ordinary activities after tax (9-10) (20.84)2.76 (2,634.98) 300.03 (6,080.27 (132.09) 12 Extraordinary item (net of tax expense Rs. Nil) 13 Net Profit (+)/(Loss) (-) for the period (11-12) (20.84)2.76 (2,634.98) 300.03 (6,080.27) (132.09) 14 Paid up Equity Share Capital (Rs. 10/- each) 3,976.74 3,976.74 3.976.74 3,976.74 3.976.74 3,976.74 Reserves excluding Revaluation Reserves as per Balance Sheet of 15 previous accounting year 8,279.10 Earnings per share (before extraordinary items)(of Rs 10/-16.i each)(not annualised): a) Basic (0.05)0.01 (6.63)0.75 (15.29)(0.33)b) Diluted (0.05)0.01 (6.63)(15.29) 0.75 (0.33)Earnings per share (after extraordinary items)(of Rs 10/-each)(not annualised): 16.ii a) Basic (0.05)0.01 (6.63)0.75 (15.29)(0.33)b) Diluted (0.05)0.01 0.75 (15.29)(0.33)

PART II

Select Information for the Quarter ended 31st Dec. 2013

	Particulars		Quarter Ended			Period Ended	
		31.12.2013	30.09.2013 Unaudited	31.12.2012 Unaudited	31.12.2013 Unaudited	31.12.2012 Unaudited	31/03/2013 (Audited)
		Unaudited					
Α	PARTICULARS OF SHAREHOLDING						
1	Public Shareholding						
	- Number of Shares	10,497,791	10,497,791	10,497,791	10,497,791	10,497,791	10,497,791
	- Percentage of Shareholding	26.4%		26.4%	26.4%	26.4%	
2	Promoter and Promoter group shareholding						
	a) Pledged/Encumbered						
	- Number of shares						
	- Percentage of shares (as a % of total shareholding of						
	promoter and promoter group)						
	- Percentage of shares (as a % of total share capital of		J				
	the company)						
	b) Non- Encumbered						
	- Number of shares	29,270,370	29,270,370	29,270,370	29,270,370	29,270,370	29,270,370
	Percentage of shares (as a % of total shareholding of promoter and promoter group)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	- Percentage of shares (as a % of total share capital of	73.6%	73.6%	73.6%	73.6%	73.6%	73.6%
	the company)	10.076	70.070	73.07	73.0%	73.670	13.0%
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Particulars	Quarter ended 31st Dec	s'2013
INVESTOR COMPLAINTS		
Pending at the beginning of the quarter	NIL	
Received during the quarter	6	
Disposed of during the quarter	6	•
Remaining unresolved at the end of the quarter	NIL	
	INVESTOR COMPLAINTS Pending at the beginning of the quarter Received during the quarter	INVESTOR COMPLAINTS Pending at the beginning of the quarter Received during the quarter Disposed of during the quarter 6 Disposed of during the quarter 6

Unaudited Segment Wise Revenue, Results and Capital Employed for the Quarter Ended 31st Dec,2013

	Particulars	Quarter Ended			Period Ended		Year Ended
- 100		31.12.2013	30.09.2013	31.12.2012	31.12.2013	31.12.2012	31/03/2013
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	(Audited)
1.	SEGMENT REVENUE				***************************************		
	Direct Channel	17,879.72	24,384.97	9,897.07	56,083.72	28,285.28	45,269.82
	Indirect Channel	4,799.54	5,237.91	3,742.79	13,327.50	11,079.73	18,042.00
	Total Revenue	22,679.26	29,622.88	13,639.87	69,411.22	39,365.02	63,311.82
	Less :Inter segment revenue	-		-		·	· · · · · · · · · · · · · · · · · · ·
	Net Sales/Income from Operations	22,679.26	29,622.88	13,639.87	69,411.22	39,365.02	63,311.82
2.	SEGMENT RESULTS						111111111111111111111111111111111111111
	Profit /(Loss) before interest & tax from each segment	1		ĺ	İ		
i)	Direct Channel	(1,399.15)	1,970.68	(1,718.00)	978.15	(4,535.81)	50.41
íi)	Indirect Channel	2,633.52	(922.33)	(391.31)	1,883.17	(651.61)	
	TOTAL	1,234.37	1,048.35	(2,109.30)	2,861.32	(5,187.40)	1,247.82
	Less:]	·			, ,	
	Finance Cost	1,144.88	626.56	389.64	2,193.43	1,012.28	1,361.47
	Unallocable income	(49.14)	(41.87)	(38.40)	(132.83)	(119.41)	(152.54)
	Total profit / (loss) before tax	138.62	463.67	(2,460.54)	800.73	(6,080.27)	38.90
3.	CAPITAL EMPLOYED						
	(Segment Assets-Segment Liabilities)] [1			
a)	Direct Channel	48,376.02	50,956.52	17,178.61	48,376,02	17,178.61	28,593.65
b)	Indirect Channel	25,169.37	19,805.15	9,219.27	25,169.37	9,219.27	9,111.55
	Total Capital employed	73,545.39	70,761.67	26,397.88	73,545.39	26,397.88	37,705.20

Notes:

- 1 The Auditors of the company have carried out the limited review of the above unaudited financial results for the quarter ended 31st Dec,2013 in terms of Clause 41 of the Listing Agreement.
- 2 The above results were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 12th February, 2014
- 3 Other Expenses include exchange fluctuation loss of Rs. 3880 lacs (Previous year Rs. 1066 lacs) for the period ended 31st December, 2013.
- The Company has paid Rs. 64.37 lacs towards Voluntary Retirement Scheme taken out during the period ended 31st December, 2013 as compared to the previous period ended 31st December, 2012 of Rs. 1040 Lacs.
- 5 Previous year/period figures have been regrouped/rearranged/re-classified wherever considered necessary.

For and on behalf of the Board of Ricoh India Limited

Place : New Delhi

Date: 12th February 2014

Tetsuya Takano

Managing Director & CEO