RICOH INDIA LIMITED

| BOARD OF DIRECTORS | Mr. N. Majima Mr. D. C. Singhania Mr. U. P. Mathur Mr. R. K. Pandey Mr. M. Ishida Mr. N. Maitra | Non-Executive (Chairman) Non-Executive (Independent) Non-Executive (Independent) Non-Executive (Independent) Non Executive Managing Director | | |
|-------------------------------------|---|---|--|--|
| AUDIT COMMITTEE | Mr. D. C. Singhania Mr. U. P. Mathur Mr. R. K. Pandey Mr. M. Ishida | Non-Executive (Independent) Non-Executive (Independent) Non-Executive (Independent) Non Executive | | |
| COMPANY SECRETARY | Mr. Avneesh Chopra | | | |
| BANKERS | The Mizuho Corporate Bank Ltd. The Bank of Tokyo – Mitsubishi UFJ Ltd. Citibank N.A. | | | |
| AUDITORS | M/s Sahni Natarajan and Bah Chartered Accountants 303, Mansarover 90, Nehru Place New Delhi – 110 019 | l | | |
| REGISTRAR & SHARE TRANSFER AGENT | M/s MCS Limited F-65, 1st Floor, Okhla Industrial Area, Phase-1, New Delhi-110 020 | | | |
| FACTORY | A- 9, GIDC Electronic Estate 'K' Road, Sector 15, Gandhir Gujarat – 382 044 | agar | | |
| REGISTERED OFFICE | 1104, Arcadia, 195, N.C.P.A. Road, Nariman Point, Mumbai – 40 | 0 021 | | |
| CORPORATE OFFICE | 52-B, Okhla Industrial Estate Phase III, New Delhi – 110 02 | 20 | | |

| CONTENTS | | | | |
|---|-------|--|--|--|
| Notice of the Annual General Meeting | 2-5 | | | |
| Directors' Report | 6-12 | | | |
| Management Discussion & Analysis | 13-16 | | | |
| Corporate Governance Report | 17-24 | | | |
| Practising Company Secretary's Certificate on Corporate Governance | 25-25 | | | |
| Declaration on Compliance of Code of Conduct | 25-25 | | | |
| Auditors' Report | 26-29 | | | |
| Balance Sheet | 30-30 | | | |
| Profit & Loss Account | 31-31 | | | |
| Schedule forming part of the Balance Sheet and Profit & Loss Account | 32-40 | | | |
| Notes to Accounts | 41-50 | | | |
| Cash Flow Statement | 51-51 | | | |
| Balance Sheet Abstract and Company's General Business Profile | 52-52 | | | |
| | | | | |
| Annual General Meeting on Thursday, the 17 th September, 2009 at 9.30 A.M. at The Indian Merchants' Chamber, Conference Hall (Walchand Hirachand Hall) 4th Floor, 76 Veer Nariman Road, Churchgate, Mumbai- 400 020 | | | | |

NOTICE

Notice is hereby given that the **16th ANNUAL GENERAL MEETING** of the Members of **RICOH INDIA LIMITED** will be held at The Indian Merchants' Chamber, Conference Hall, (Walchand Hirachand Hall) 4th Floor, 76 Veer Nariman Road, Churchgate, Mumbai – 400 020 on Thursday, the 17th September, 2009 at 9.30 A.M. to transact the following businesses: -

ORDINARY BUSINESS

- 1. To receive, consider and adopt the audited Profit and Loss Account for the year ended 31st March, 2009, the Balance Sheet as at that date and the Report of the Directors and Auditors thereon.
- 2. To appoint a Director in place of Mr. D.C. Singhania, who retires by rotation and being eligible, offers himself for re-appointment.
- 3. To appoint a Director in place of Mr. R.K. Pandey, who retires by rotation and being eligible, offers himself for reappointment.
- 4. To appoint Statutory Auditors to hold office from the conclusion of this Annual General Meeting till the conclusion of the next Annual General Meeting and to authorize the Board of Directors of the Company to fix their remuneration.

SPECIAL BUSINESS

5. To consider and, if thought fit, to pass, with or without modifications, the following resolution as an **Ordinary Resolution :**

"RESOLVED THAT Mr. M. Ishida, who was appointed as an Additional Director with effect from 30th June, 2009 by the Board of Directors, and who holds office as such upto the date of this Annual General Meeting and is eligible for appointment as Director, and in respect of whom notice under Section 257 of the Companies Act, 1956 has been received, be and is hereby appointed as a Director of the Company, liable to retire by rotation."

NOTES:

- a) An explanatory statement under section 173(2) of the Companies Act, 1956 in respect of the Special Business to be transacted, is annexed hereto.
- b) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT ONE OR MORE PROXIES TO ATTEND AND VOTE ON A POLL ONLY INSTEAD OF HIMSELF/ HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXY FORM DULY COMPLETED AND STAMPED, MUST REACH THE REGISTERED OFFICE OF THE COMPANY ATLEAST 48 HOURS BEFORE THE TIME OF COMMENCEMENT OF THIS MEETING.
- c) The Register of Members and the Share Transfer Books of the Company shall remain closed from 10th September, 2009 to 17th September, 2009 (both days inclusive).
- d) Members are requested to intimate the change, if any, in their Correspondence Address to the Company at its Corporate Office Address at 52-B, Okhla Industrial Estate, Phase-III, New Delhi 110 020 or to the Company's Registrar and Share Transfer Agent.
- e) Members/ Proxies should bring their duly filled Attendance Slip for attending this Meeting.
- f) All documents, transfers, demat requests and other communications in relation thereto should be addressed to the Company's Registrar & Transfer Agent, M/s MCS Limited at their office situated at F-65, 1st Floor, Okhla Industrial Area, Phase-1, New Delhi-110 020.
- g) Members seeking further information about the accounts are requested to write to the Company at its Corporate Office address at New Delhi at least 2 weeks before the date of the meeting giving details of the information required.
- h) The dividend for the financial year ended 31st March, 2008 was declared by the Company. Pursuant to Section 205A (5) of the Companies Act, 1956, the dividend which shall remain unclaimed for a period of 7 Years will be transferred by the Company to the Investor Education and Protection Fund (IEP Fund) established by the Central Government pursuant to Section 205C of the Companies Act, 1956. Information in respect of this unclaimed dividend when due for transfer to the said Fund is given below:

| Financial Year EndedDate of Declaration of DividendDue date for | | Due date for transfer to IEP Fund |
|---|----------------------------------|-----------------------------------|
| 31 st March, 2008 | 10 th September, 2008 | 16 th October, 2015 |

Shareholders who have not, so far, encashed the dividend warrant(s) are requested to make their claim(s) to the Company's Secretarial Department immediately. Shareholders are requested to note that no claims shall lie against the said Fund or the Company in respect of any amounts which lie unclaimed and unpaid for a period of 7 years from the date that it first became due for payment and no payment shall be made in respect of any such claims.

It is hereby informed that pursuant to section 205C of the Companies Act, 1956 all dividends declared by the erstwhile M/s Gestetner India Limited have been duly transferred to the IEP Fund.

i) As a measure of economy, copies of the Annual Report will not be distributed at the Annual General Meeting. Members are, therefore, requested to bring their own copies of the Annual Report at the Meeting.

> By Order of the Board of Directors for **RICOH INDIA LIMITED**

> > Avneesh Chopra Company Secretary

Place: New Delhi Date: 31st July, 2009

Registered Office: 1104, Arcadia, 195, N.C.P.A. Road, Nariman Point, Mumbai - 400 021

ANNEXURE TO NOTICE

Explanatory Statement as required under Section 173(2) of the Companies Act, 1956

In terms of Section 173(2) of the Companies Act, 1956, the following Explanatory Statement sets out all material facts, relating to the Special Business of the accompanying notice dated 31st July 2009.

Item No. 5

The Board of Directors of the Company had appointed Mr. M. Ishida as an Additional Director w.e.f. 30th June, 2009 pursuant to section 260 of the Companies Act, 1956 to hold office upto the date of this Annual General Meeting of the Company. The Company has received a notice in writing from a member together with requisite deposit, proposing Mr. M. Ishida for the office of Director under the provision of section 257 of the Companies Act, 1956.

Mr. M. Ishida has been associated in various capacities with Ricoh Company Ltd, for the last 31 years and has worked in Japan, Netherlands & Singapore. Currently, Mr. Ishida is the General Manager of Corporate Finance and Administration Division (CFA) of Ricoh Asia Pacific Pte Ltd. Mr Ishida is a Law Graduate from the University of Tokyo. His induction in the Board of Directors will further accelerate the future growth prospects of the Company.

Mr. M. Ishida is interested in the resolution as it relates to his appointment. None of the other Directors of the Company are interested in this resolution.

The Board of Directors of the Company recommends the passing of the resolution by the Shareholders as set out in item No. 5 of the notice.

By Order of the Board of Directors for **RICOH INDIA LIMITED**

Avneesh Chopra Company Secretary

Place: New Delhi Date: 31st July, 2009

Registered Office: 1104, Arcadia, 195, N.C.P.A. Road, Nariman Point, Mumbai - 400 021

Details of the Directors seeking appointment/re-appointment in the forthcoming Annual General Meeting (In pursuance of Clause 49 of the Listing Agreement)

| Name of Director | Mr. D. C. Singhania | Mr. R. K. Pandey | Mr. M. Ishida |
|---------------------------------|-----------------------------|--|----------------------------------|
| Date of Birth | 15th October, 1932 | 20th January, 1940 | 25 th September, 1955 |
| Date of Appointment | 30 th July, 2001 | 27 th June, 2008 | 30 th June, 2009 |
| Qualification | B.A, Bachelor of Law | M. Com, Bachelor of Law, | Law Graduate from the |
| | | Fellow Member of the Institute | University of Tokyo in |
| | | of Company Secretaries of India | the year 1978 |
| | | and Post Graduate Diploma in | |
| | | Business Administration | |
| Expertise in specific | Corporate, Commercial, | Corporate Laws and | Corporate Finance |
| functional areas | Arbitration Laws | Capital Market | and Administration |
| List of Companies | NIL | -Hanung Toys and Industries Ltd. | NIL |
| in which outside | | -Spice Mobiles Ltd | |
| Directorship held as | | -Welcure Drugs and Pharmaceuticals Ltd | |
| on 31 st March, 2009 | | -British Healthcare Products Ltd. | |
| | | -PTC Industries Ltd | |
| | | -Shree Rajasthan Syntex Ltd | |
| | | -Amar Ujala Publications Ltd | |
| | | -A.K. Laboratories Ltd. | |
| | | -Jindal Poly Films Ltd. | |
| | | -Sea Network Ltd | |
| | | -Instalment Supply Ltd. | |
| | | -Kamdhenu Ispat Ltd. | |
| | | -Precise Laboratories Pvt. Ltd | |
| | | -Green Valley Products Pvt. Ltd | |
| Chairman / Member | NIL | CHAIRMANSHIP | NIL |
| of the Committee(s) | | Audit Committee | |
| of the Boards of | | - M/s Welcure Drugs & | |
| other Companies | | Pharmaceuticals Ltd. | |
| in which he is a | | -M/s Hanung Toys and Industries Ltd. | |
| Director as | | Shareholders/ | |
| on 31 st March, 2009 | | Investor Grievances Committee | |
| | | - M/s Spice Mobiles Ltd. | |
| | | MEMBERSHIP | |
| | | Audit Committee | |
| | | - M/s Amar Ujala Publications Ltd. | |
| | | - M/s Spice Mobiles Ltd. | |

Directors' Report

To the Members,

Your Directors are pleased to present the 16th Annual Report on the business and operations of the Company together with the Audited Accounts for the year ended 31st March, 2009.

FINANCIAL HIGHLIGHTS

The Performance of the Company for the financial year ended 31st March, 2009 is summarized below:

| (Rs. in lacs) | | | | | | |
|---|------------------------------|------------------------------|--|--|--|--|
| Particulars | For the year ended | For the year ended | | | | |
| | 31 st March, 2009 | 31 st March, 2008 | | | | |
| Net Sales | 24193.30 | 21946.17 | | | | |
| Other Income | 221.20 | 113.20 | | | | |
| Total Income | 24414.50 | 22059.37 | | | | |
| (Increase)/ Decrease in Stock in Trade | (1632.67) | (654.38) | | | | |
| Material Cost | 15009.93 | 11312.28 | | | | |
| Staff Cost | 3690.27 | 3687.93 | | | | |
| Other Expenditure | 4689.20 | 3856.15 | | | | |
| Profit Before Restructuring Cost, Interest & Depreciation | 2657.77 | 3857.39 | | | | |
| Restructuring Cost | - | 334.87 | | | | |
| Interest & bank Charges | 75.72 | 161.06 | | | | |
| Depreciation | 253.68 | 253.19 | | | | |
| Amortisation of Goodwill | 358.16 | 358.16 | | | | |
| Prior Period expenses | 10.13 | - | | | | |
| Profit/ (Loss) Before Tax | 1960.08 | 2750.11 | | | | |
| Provision for Tax: | | | | | | |
| Current Tax | (642.00) | (1165.00) | | | | |
| Earlier years | (81.74) | (8.03) | | | | |
| Deferred tax | 71.86 | 110.60 | | | | |
| Fringe benefit Tax | (53.81) | (52.44) | | | | |
| Net Profit/(Loss) after Tax | 1254.39 | 1635.24 | | | | |
| Balance B/F from Previous year | 4063.54 | 3167.97 | | | | |
| Transitional Provision as per AS -15 on employee benefit | - | (7.04) | | | | |
| Appropriations: | | | | | | |
| Capital Redemption Reserve | - | (500.00) | | | | |
| Proposed dividend | - | (198.84) | | | | |
| Corporate dividend tax | - | (33.79) | | | | |
| Balance Carried Forward | 5317.93 | 4063.54 | | | | |

OVERVIEW

The fallout of the global financial crisis on the Indian economy has been felt across all sectors. As against average growth of over 8% in the last 5 years, the Indian economy posted a growth rate of 6.7% only in 2008-09.

The Office Automation Industry has also been impacted by the economic slowdown. Due to liquidity crunch and credit tightening by banks, customers in the commercial segment have been affected, which has resulted in deferment / cancellation of their buying decisions. The Government purchases were also impacted during the fourth quarter of the financial year 2008-09 primarily due to elections.

In the year under review, the Company's unit sales have grown by 18% as against 26% in the financial year 2007-08. Correspondingly, revenue has grown by 11% only as compared to 14% in the financial year 2007-08. Among other economic factors as stated above, the major factor of drop in our performance was Depreciation of Rupee vs. US\$.

In order to meet the challenges in these testing times, we have intensified our business development initiativies by seeking and delivering new value propositions to our customers.

A more detailed discussion and analysis on the performance of the Company in retrospect as well as the outlook and focus in the year 2009-10 is contained elsewhere under the chapter on Management Discussion and Analysis.

DIVIDEND

In order to conserve the resources for the business of the Company in these challenging times, your Directors do not recommend payment of dividend for the year 2008-09.

INTERNAL AUDIT SYSTEMS

The In-house Operations Audit Group of the Company carried out internal audits at various locations as per planned schedule. The internal audit is oriented towards examining the status of the operations of the internal controls at various levels. Additionally, the Audit Group regularly undertakes support action programmes to strengthen controls, wherever any control weakness is observed.

CORPORATE GOVERNANCE

The Company is committed towards implementation of the best practices of Corporate Governance. A separate section on Corporate Governance as required, pursuant to Clause 49 of the Listing Agreement, with the Stock Exchange and a Practicing Company Secretary's Certificate regarding compliance of conditions of Corporate Governance are made a part of this Annual Report.

AUDIT COMMITTEE

Pursuant to the provisions of Section 292A of the Companies Act, 1956, the Company has an Audit Committee of the Board of Directors which comprises of following members:

- 1) Mr. U. P. Mathur Chairman
- 2) Mr. D. C. Singhania
- 3) Mr. R. K. Pandey
- 4) Mr. M. Ishida

The Audit Committee was reconstituted on 30th June, 2009, consequent to the resignation of Mr. I. Uehara. The Board of Directors has inducted Mr. M. Ishida as a Member of the Committee.

DIRECTORS

In accordance with the provisions of the Companies Act, 1956 and Article 119 of the Article of Association of the Company Mr. D. C. Singhania and Mr. R.K. Pandey retire by rotation and being eligible offer themselves for reappointment. Mr. I. Uehara had placed his resignation as Director of the Company w.e.f. 30th June, 2009. The Board places on record its appreciation for the valuable services rendered by Mr. I. Uehara as a Director of the Company.

The Board of Directors in their meeting held on 30th June, 2009 has appointed Mr. M. Ishida as an Additional Director of the Company.

The relevant details/dates of the resignations and appointments of the Directors as given in the Corporate Governance Report also form part of this Directors Report.

All the Directors have given disclosures under section 299 of the Companies Act, 1956.

As specified in section 274 of the Companies Act, 1956 as amended by the Companies (Amendment) Act, 2000, none of the Directors of the Company is disqualified from being appointed as Director.

SUBSIDIARY COMPANY

The Company does not have any Subsidiary within the meaning of Section 212 of the Companies Act, 1956.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 217 (2AA) of the Companies Act, 1956 your Directors confirm:

- a) That in the preparation of the annual accounts for the year ended on 31st March, 2009, all applicable accounting standards have been followed and there are no material departures;
- b) That to give a true and fair view of the state of affairs of the Company for the accounting year ended 31st March, 2009 and also of the profits of the Company for that period, your Directors have selected and applied the consistent accounting policies and the judgment and the estimate made therein are reasonable and prudent;
- c) That proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- d) That the annual accounts for the year have been prepared on the going concern basis.

COMMENTS ON AUDITORS' REPORT

The notes to the Accounts referred to in the Auditors' Report are self-explanatory and, therefore, does not call for any further comment. A more detailed discussion on the contingent liabilities wherever necessary has been done in the Management Discussion and Analysis.

FIXED DEPOSITS

During the period under review, the Company did not raise funds by way of fixed deposits.

QUALITY INITIATIVES

The Company is committed to driving Performance Excellence initiatives within the organization. It believes that quality in all spheres of the business is the key to its success. The commitment to quality is also borne by the fact that the Company's Quality Management System conforms to ISO 9001-2008 & ISO 14001:2004 Standards.

SOCIAL & ENVIRONMENTAL INITIATIVES

Being a good corporate citizen means striving to be a valued and respected member of society by contribution to its sustainable growth. Last year as a part of our Corporate Social Responsibility, we made a small beginning by associating with "Helpage India" to promote tree plantation at some of our locations.

In addition to this, the Company has also tied up with a government approved recycler for collection of used toner bottles / cartridge from our Customers premises and their subsequent disposal / recycling in an environmental friendly manner.

INDUSTRIAL RELATIONS

The relationship with the recognised Unions have remained cordial.

DISCLOSURE OF PARTICULARS

Particulars required by the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 are given in the prescribed format as Annexure I to the Directors' Report.

Information in accordance with the provisions of Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, as amended, regarding employees is given in Annexure II to the Directors' Report.

CEO/ CFO CERTIFICATION

The Managing Director and Vice President (Finance) have certified to the Board, in the manner required under the Corporate Governance Code, concerning the annual financial statements.

AUDITORS

M/s. Sahni Natarajan and Bahl, the Statutory Auditors of the Company, retire at the forthcoming Annual General Meeting and are eligible for re-appointment. The retiring Auditors, have furnished a Certificate of their eligibility for re-appointment under Section 224(1-B) of the Companies Act, 1956 and have indicated their willingness to continue.

ACKNOWLEDGMENT

The Directors wish to place on record their appreciation for the continued co-operation and support by the Banks, Government authorities, Business Partners, Customers and other Stakeholders. Your Directors wish to place on record their sincere appreciation for the dedicated contribution made by all the Executives, Staff and Workers of the Company in the achievements of the Company during the year under review.

For and on Behalf of the Board of Directors

| Place: New Delhi | N. Maitra | D. C. Singhania | U. P. Mathur | R. K. Pandey |
|------------------------|---------------------|-----------------|--------------|--------------|
| Dated: 31st July, 2009 | (Managing Director) | (Director) | (Director) | (Director) |

ANNEXURE-I

PARTICULARS UNDER THE COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF THE BOARD OF DIRECTORS) RULES, 1988

a. <u>Conservation of Energy</u>

The Company's operation involves low energy consumption. Wherever possible efforts to conserve and optimize the use of energy through improved operational methods and other ways will continue.

| | FORM A | 2008-09 | 2007-08 |
|----------|---|---------|---------|
| Power a | and Fuel Consumption | 2000-07 | 2007-00 |
| 1. Elec | - | | |
| a) | Purchased | | |
| , | Unit (KWH) | 96420 | 112690 |
| | Total amount (Rs. in lacs) | 6.59 | 6.52 |
| • • | Rate per unit (Rs.) | 6.84 | 5.78 |
| b) | Own generation | | |
| | (i) Through diesel generation | | |
| | Units (KWH) | - | - |
| | Units per litre of diesel oil (KWH) | - | - |
| | Cost per unit (Rs.) | - | - |
| | (ii) Through steam/turbine generator Units (KWH) | | |
| | Units per litre of fuel oil/gases (KWH) | - | - |
| | Cost per unit (Rs.) | - | - |
| 2. Co | al (Special quality and where used) | - | - |
| | antity (Tonnes) | | |
| | tal Cost (Rs. in lacs) | - | |
| | verage rate (Rs.) | - | |
| | rnace Oil | - | - |
| | nantity (K. ltrs) | | |
| | tal cost (Rs. in lacs) | - | |
| | erage rate (Rs.) | - - | |
| | hers / Internal generation (LPG and other gases) | | |
| | iantity (Kgs.) | - | - |
| | tal cost (Rs.) | _ | _ |
| | te per unit (Rs.) | - - | _ |
| | nption per unit of Production | | |
| | ectricity (KWH) | _ | _ |
| | rnace Oil (Ltrs. /Mt.) | _ | _ |
| (iii) Co | | _ | _ |
| (iv) Oth | | - | - |

b. Form of disclosure of particulars with respect to absorption Research and Development

FORM B

| 1. | Specific area in which R&D carried out by the Company | Nil | | | |
|-----|---|------|--|--|--|
| 2. | . Benefits derived as a result of the above R & D | | | | |
| 3. | Future Plan of Action | Nil | | | |
| 4. | Expenditure on R & D | | | | |
| | a) Capital | Nil | | | |
| | b) Recurring | Nil | | | |
| | c) Total | Nil | | | |
| | d) Total R & D expenditure as a percentage of total Turnover. | N.A. | | | |
| Тес | hnology Absorption, Adaptation and Innovation | | | | |
| 1. | Efforts, in brief, made towards Technology Absorption, Adaptation and Innovation | Nil | | | |
| 2. | Benefits derived as a result of the above efforts e.g. product improvement, cost reduction, product development, import substitution etc. | Nil | | | |
| 3. | In case of imported technology (imported during the last five years, reckoned | | | | |
| | from the beginning of the financial year), following information may be furnished | | | | |
| | a) Technology imported | Nil | | | |
| | b) Year of Import | N.A | | | |
| | c) Has technology been fully absorbed? | N.A | | | |
| | d) If not fully absorbed, areas where this has not taken place, | | | | |
| | reasons therefore and future plan of action. | N.A | | | |
| | | | | | |

c. <u>Foreign Exchange Earnings and Outgo</u>:

Activities relating to exports, initiatives taken to increase exports, development of new export markets for products and services and export plans:

The primary product which was being exported by the Company was the Stencil Duplicator. In view of lack of demand of this product in the international market, the management in the year 2007, had decided to stop manufacturing of Stencil Duplicator and had given (VRS) voluntary retirement scheme titled as Employee Separation Scheme for all employees at the Salt Lake Factory and all technical and Sales Staff in the field dealing exclusively with Stencil Duplicators. The Company currently is not having any export plans.

(i) Exports on FOB basis, during the year were Rs. Nil as against Rs. 189.40 lacs in 2007-08.

(ii) Total foreign exchange earnings and outgo:

| | 2008-09 | 2007-08 |
|------------------------------|-------------|-------------|
| Earnings | Rs. in Lacs | Rs. in Lacs |
| Exports | - | 189.40 |
| Others | 636.06 | 42.76 |
| Total Earnings | 636.06 | 232.16 |
| | | |
| Outgo | Rs. in Lacs | Rs. in Lacs |
| Raw Materials | - | 4.07 |
| Finished Goods & Spare Parts | 13091.55 | 9073.01 |
| Travelling & Others | 92.99 | 41.21 |
| Total Outgo | 13184.54 | 9118.29 |

INFORMATION AS PER SECTION 217(2A) OF THE COMPANIES ACT, 1956, READ WITH COMPANIES (PARTICULARS OF EMPLOYEES) RULES, 1975, AS AMENDED AND FORMING PART OF THE DIRECTORS' REPORT FOR THE YEAR ENDED 31.03.2009

Persons employed throughout the period of 12 months who were in receipt of remuneration for 12 months period, which in aggregate was not less than Rs. 24,00,000/- P.A.

| Name | Designation & Nature of Duties | Gross Remunera- tion (Rs.) | Qualification | Experience (Years) | Date of Commence- ment of Employment | Age (Years) | Previous Employment |
|----------------|---|----------------------------------|---------------------------------------|-----------------------|---|----------------|---|
| N. Maitra* | Managing Director | 67,84,184 | B.Sc (Engg) | 34 | 07-10-1998 | 55 | Asst. Vice President Sterling Tree Magnum (I) Limited |
| Pradeep Narula | Vice President (HR & Corp. Affairs) | 36,73,622 | B.Sc., LLB, MBA, ACS, AICWA | 28 | 21-06-2001 | 54 | Vice President (F) Chadha Sugar Ltd. |
| Sujit Sanyal | Vice President (Field Operations) | 32,03,906 | B.A. (Eco Hons.) MBA | 31 | 19-06-2000 | 54 | Esquare Consultant |
| Manoj Kumar | Vice President (Finance & Control) | 27,51,748 | B.Com (H) FCA | 27 | 23-01-1995 | 48 | Xerox India Limited Controller Operations Support |
| | ed for a part of the finan which in aggregate was | | | ere in re | eceipt of remune | ration fo | or any part of the |
| S. Nagashima | Associate Vice President - Strategy Implementation | 36,16,409 | BS (Engg) | 28 | 21-07-2008 | 51 | Ricoh Company Limited, Japan |
| M. Shiratori** | Whole Time Director | 24,11,545 | Graduate from Sophia University | 29 | 11-04-2003 | 52 | Ricoh Company Limited, Japan |

1. All appointments are contractual in accordance with terms and conditions as per Company rules.

2. Gross Remuneration comprises salary, allowances, medical reimbursement, rent/ cost on accommodation, LTA, Company's contribution to provident, pension and gratuity funds, monetary value of other perquisites computed on the basis of Income Tax Act and rules, leave encashment and performance bonus, where applicable.

- 3. None of the above mentioned person holds more than 2% of the equity shares of the Company either by himself or along with spouse and dependent children.
- 4. No Employee of the Company is a relative of any of the Directors of the Company.
- Note : * The Gross Remuneration of Mr. N. Maitra consists of remunerations received by him as "President & CEO" as well as "Managing Director" of the Company. On 23rd July, 2008, Mr. Maitra ceased as "President & CEO" and was appointed as "Managing Director" of the Company.
 - ** Resigned and ceased to be director w.e.f. 23rd July, 2008.

MANAGEMENT DISCUSSION & ANALYSIS

OVERVIEW

As has been shared in the Directors' report, the Company revenues during the year 2008-09 have grown by 11%. The operating expenses have remained almost constant over the last year. The following are the major financial achievements of the year under review: -

- · The service revenue of the Company has crossed Rs. 100 Crores mark first time in the history of the organization.
- · Reserves & Surplus have crossed Rs. 50 Crores.

For the year ended on 31st March, 2009, the net profit before tax was Rs. 1960.08 lacs as against a net profit before tax of Rs. 2750.11 lacs for the previous year ended 31st March, 2008 (the net profit for the year ended 31st March, 2008 had been arrived at after considering strategic expenses of Rs. 334.87 lacs towards the closure of Stencil Duplicator product line). The profits for the current year ended 31st March, 2009 were majorly impacted due to weakening of Indian Rupee vis-a-vis the US Dollar throughout the year.

Financial Review for the year ended 31st March, 2009:

- 1. Other Income: Other Income for the current year ended 31st March, 2009 includes credit balances of earlier years written back amounting to Rs. 74.50 lacs.
- 2. Material Consumed: Material consumption as a % of sales for the year ended 31st March, 2009 was higher at 55% as compared to 49% for the previous year ended on 31st March, 2008 mainly due to depreciation in rupee vis-à-vis US Dollar. The consumption pattern also varies due to product mix.
- 3. Interest: Interest cost decreased and was at Rs. 75.72 lacs as compared to Rs. 161.06 lacs for the previous year ended on 31st March, 2008. The company managed to reduce its interest cost due to good collection inflows during the year ended 31st March, 2009.
- 4. **Personnel Cost:** Personnel cost as % to sales, excluding VRS expenses incurred during the previous year ended 31st March, 2008, has reduced from 17% to 15% during the current year ended 31st March, 2009. This was mainly due to the reduction in the number of employees on account of employee separation scheme taken out during the end of the previous year ended 31st March, 2008.
- 5. Selling and other expenses: Effective cost control measures enabled the company to reduce the selling and other expenses as % of sales from 17.6% to 16.2% during the year ended 31st March, 2009 as compared to the previous year ended 31st March, 2008.
- 6. **Depreciation:** Depreciation (excluding goodwill amortization) as % to sales was at the same level of 1% during the year ended 31st March, 2009 as well as for the previous year ended 31st March, 2008.
- 7. **Profit After tax (including 'Other Income'):** Profit after tax stood at Rs. 1229.58 lacs for the year ended 31st March, 2009 as compared to Rs. 1970.11 lacs from the previous year ended 31st March, 2008.
- Reserves and Surplus: Reserves increased from Rs 4570.74 lacs as on 31st March, 2008 to Rs. 5825.13 lacs as on 31st March 2009 on account of profit after tax for the current year ended 31st March, 2009.
- **9.** Earning per Share: EPS for the current financial year ended 31st March, 2009 is Rs 3.15 as against Rs. 4.11 for the previous year ended 31st March, 2008. This was mainly due to the weakening of Indian Rupee vis-à-vis US Dollar throughout the year, which in turn had impacted the profits for the current year.

- **10.** Shareholders funds/Net worth: During the current financial year ended 31st March, 2009, the Net-worth of the Company stood at Rs. 9801.87 lacs as compared to Rs. 8547.48 lacs in the previous year ended 31st March, 2008.
- 11. Fixed Assets: The net increase in Gross block of fixed assets and capital work in progress is Rs. 181.08 lacs as on 31st March, 2009. The increase in fixed assets has occurred mainly on account of purchase of new computer hardware, software & office equipments. These assets have been funded from internal accruals only.
- **12. Inventories:** Finished goods inventory stands at 2.8 months of total cost of sales for the financial year ended 31st March, 2009 as against 3.0 months in the previous year ended 31st March, 2008.
- **13. Debtors:** Debtors, excluding lease receivables, represent 40 days of total sales as at 31st March, 2009 as against 43 days as at 31st March, 2008. The decrease has been achieved by focus on comprehensive credit policy and collection drive.
- 14. Cash & Bank Balances: The Company continues to be cash positive. The increased collection activity at the end of the current year ended 31st March, 2009 helped to maintain the cash surplus.
- 15. Loans & Advances: The loans and advances as on 31st March, 2009 were at Rs. 5006.39 lacs in the year ended 31st March, 2009 as compared to Rs. 2604.52 lacs in the previous year ended 31st March, 2008. This also includes a sum of Rs. 1059.80 lacs as balances with Government authorities. The increase is mainly on account of Special Additional Duty claim amounting to Rs. 785.13 lacs available to the Company as per the new notification issued as per the Customs Act, 1962 as at the end of the current year ended 31st March, 2009 and also due to Foreign currency receivable of Rs. 1783.25 lacs on account of forward cover taken by the Company for its future foreign currency liabilities as per the provisions of the AS-11. Balances lying with Government authorities are all considered good and recoverable in cash or in kind for value to be received.
- 16. Current Liabilities and provisions: The current liabilities and provisions of Rs. 8311.45 lacs as on 31st March, 2009 is higher as compared to Rs. 6010.99 lacs in the previous year ended 31st March, 2008. The increase is mainly due to Foreign currency payable of Rs. 1714 lacs on account of forward cover taken by the Company for its future foreign currency liabilities as per the provisions of the AS-11. Employee related liabilities stood at Rs 329.91 Lacs as at 31st March, 2009 as compared to Rs. 301.09 lacs as at the end of previous year ended 31st March, 2008. The increase is mainly due to increase in liability against retiral benefits of the employees during the current year ended 31st March, 2009 as compared to the previous year ended 31st March, 2008.
- 17. Contingent Liabilities: The Company has contingent liabilities on account of sales tax cases pending at various judicial/quasi-judicial forum. Of the total amount of Rs. 2261.20 lacs on account of sales tax cases (previous accounting year Rs. 2278.20 lacs), Rs.1160.48 lacs pertains to Delhi Sales Tax. It is pertinent to mention here that most of these demands were raised by the Delhi Sales tax department after reopening the assessment years of the period 1989-90 onwards in the year 1999 pursuant to a survey conducted by the department. The Company considered these demands to be arbitrary and devoid of judicial basis and contested the same at various judicial and quasi-judicial levels. The successful contention by the Company before the authorities is likely to result in demand worth Rs. 1160.48 lacs being dropped and all these cases being decided in favour of the Company. The Company has also received a favorable order from the Central Sales Tax Appellate Authority, Noida in June, 2009 for assessment years 1998-99 to 2000-01 amounting to Rs. 328.92 lacs. In respect of other sales tax demands too, the Company is confident that its contentions before the authorities will succeed since the nature of demands raised are similar in most of the cases.

RISK MANAGEMENT

The Company is exposed to normal business risks - Some of these risks are external and result from the business environment we operate in and some are internal to the Company.

Industry Risk

In today's business environment no industry is free from competition. The Office Automation industry is no exception and hence all organizations that are present in this industry try to improve their market share by protecting their existing business while penetrating into another's domain. Apart from this, customers in high growth verticals like BSFI, Infrastructure, Retail etc. were the first to be impacted in the economic meltdown leading to scaling sown of their capital spending.

To be able to meet this growing challenge, the Company is required not just to introduce new hardware from time to time, but also provide software solutions to meet their documentation & printing needs. Ricoh is committed to make available in India, the latest product & technology, simultaneous to its release/ launch in other advanced markets of the world. The Company also has access to best practices & sharing of market information etc. from other Sales Companies within the Ricoh Asia Pacific region, which is helping the Company to implement timely actions and tested counter measures against foreseeable changes. With this support, we are confident to meet Customer expectations and increase customer satisfaction.

Operational Risk

Operational risk is the risk to earnings or capital arising from problems with product or service delivery. It is a function of internal controls, information systems, employee integrity and operating processes. Policies and procedures are framed in a manner keeping this in mind. The Company has been adopting the Balanced Scorecard approach for goal-setting and periodic performance reviews. This approach helps us to focus on customer service, internal business processes, financial performance and learning/ innovation. This ensures that all the salient areas of its business operations are scrutinized and facilities a holistic overview of operations.

Credit Risk

The Company does not see any major credit risk from the customers in the Government segment. To effectively mitigate the credit risk in commercial segment, we have requisite systems, processes and internal controls in place. Also, the Company has a well defined credit policy, which aims to minimize credit risks. The Credit policy is subject to frequent reviews depending upon the need and changing business requirements.

Foreign Exchange Risk

The foreign exchange risk on account of fluctuation of foreign currency exchange rates, in general affect operating results and cash flows. To an extent, we manage our exposure to these market risks by taking appropriate forward covers. However, inspite of the best efforts made by the Company to mitigate this loss, the rapid depreciation of Indian Rupee vis-a- vis US Dollar throughout the financial year ended 31st Match, 2009 have increased our import costs and adversely impacted our profits.

Interest Rate Risk

The Company does not have any Bank Borrowings and fully meets its Working Capital requirements through internal accruals. Accordingly, we do not perceive any interest rate risk.

<u>RICOH</u>

HUMAN RESOURCES DEVELOPMENT

The Training and Development of our employees is a continuous process and is provided throughout the year based on business and operations needs of the Company. In the financial year 2009 our focus on driving "Performance Excellence" will become more intense and percolate to all branches. The Company is strongly focused on developing skills and capabilities of a larger section of our employee base so that Continuous Improvement in our performance can be achieved.

INTERNAL CONTROL SYSTEM

The Management Information & Review System is an important tool of our control mechanism. Clearly defined, roles, responsibilities and objectives are set out at the beginning of the year for all senior and middle level managerial positions, which are aligned with the overall Corporate Objectives. All operating parameters are monitored and efforts are made to control the same. Regular, periodical management reviews have been institutionalised on monthly basis for all-major functions. The team of Internal Auditors and External Auditors conducts regular internal audits and checks to ensure that responsibilities are executed effectively.

An effective budgetary control process on all capital expenditure ensures that actual spending is in line with the capital budget.

FUTURE OUTLOOK & FOCUS FOR 2009-10

The economic recession has seen a decline in the global IT spending budgets. Although the Indian economy in Q1 2009 is showing signs of revival, the spending may not have begun as expected. It is expected that market will remain under pressure throughout the year but will grow in the long run. We feel that the major demand drivers in the year 2009-10 will be the government with their focus in Infrastructure, Defence, Education and Rural Development.

In these challenging times, organizations are emphasizing and placing their efforts to minimize costs and maximize output. The Company will be increasing the value of our offerings to customers through "Document Management Solutions", which will help them to improve their operational efficiency & reduce cost. Many of the Document Management Solutions that the Company will promote also focus on Environmental Impact. One of the initiatives in this is the launch of TGOS (Total Green Office Solutions) which not only helps the customer to become more aware on the various environmental aspects related to the product but also in minimizing operating costs.

The market for Color MFPs in India is gradually gaining momentum among Customers. Like last year, the Company will be intensifying its effort to grow business in Color MFPs segment.

The Company's A4 MFPs which were launched last year were well accepted and appreciated in the market. The Company will continue its efforts to increase the sales in this product category from the SOHO & SMB segments.

The Company is also actively participating in the Ricoh Global Services program. Ricoh through this program provides services to Global Customers across countries. This gives the Company a competitive edge and also access to new customers.

Cautionary Statement:

Statements in this "Management's Discussion & Analysis" describing the Company's objectives, estimates, expectations or predictions may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include global and Indian demand supply conditions, finished goods prices, cyclical demand and pricing in the Company's principal markets, change in Government regulations, tax regimes, economic conditions at the micro-macro environmental level within which the Company conducts business and other factors such as litigation and labour negotiations.

CORPORATE GOVERNANCE REPORT

COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

Transparency in all dealings and providing better products and services without compromising in any way on integrity and regulatory compliances and maintaining the global standards of corporate conduct have been the basic objective of corporate governance in the Company. The philosophy of corporate governance seeks to enhance shareholder's value keeping in view the needs and interests of the stakeholders. It is the Company's endeavour to achieve the highest levels of governance and to benchmark itself with the best governed companies.

BOARD OF DIRECTORS

COMPOSITION OF THE BOARD

The Board of Directors of the Company represents an optimum mix of professionalism, knowledge and experience. As on 31st March, 2009, the total strength of the Board of Directors of the Company is six Directors comprising of one Executive Director, two Non-Executive Directors and three Non-Executive Independent Directors. In the year under review, Mr. N. Majima who is a Non-Executive Director was the Chairman of the Board. Mr. N. Maitra is the only Executive Director. Out of the remaining four Non-Executive Directors, three are Independent. The Company immensely benefits from the professional expertise of the Independent Directors in their individual capacity as professionals/ business executives and through their invaluable experience in achieving corporate excellence. The composition of the Board is in conformity with Clause 49 of the Listing Agreement.

BOARD MEETINGS

The Company, in consultation with the Directors, prepares and circulates a tentative annual calendar for the meetings of the Board and Board Committees in order to facilitate and assist the Directors to plan their schedules for the meetings.

During the year under review, 6 Board Meetings were held one each on 29th April, 2008, 27th June, 2008, 23rd July, 2008, 31st July, 2008, 31st October, 2008 and 30th January, 2009. The maximum interval between any two meetings was well within the prescribed maximum gap of 4 months.

None of the Directors of the Company is a member of more than ten Committees or is a Chairman of more than five Committees across all public limited companies in which they are Directors. The details of attendance of the Directors at the Board Meetings during the financial year ended 31st March, 2009, the last Annual General Meeting held on 10th September, 2008 and also the no. of other Directorships and Committee Memberships/ Chairmanships of other Public Companies are as follows: -

| Name of the Director | Category | Attendance Particulars | | | Mem | rectorship and bership/Chairr 1 other Compa | nanship |
|----------------------|----------|------------------------|--------------------------|-----|------------------------|---|----------------------------|
| | | | No. of Board Meetings | | Other Directorships | Committee Memberships | Committee Chairmanships |
| | | Held | Attended | | | | |
| Mr. D. C. Singhania | NED/ID | 6 | 6 | No | Nil | Nil | Nil |
| Mr. U. P. Mathur | NED/ID | 6 | 6 | Yes | Nil | Nil | Nil |
| Mr. I. Uehara* | NED | 6 | 1 | Yes | Nil | Nil | Nil |
| Mr. M. Yoshino** | NED | 1 | 1 | No | Nil | Nil | Nil |
| Mr. M. Shiratori*** | WTD | 3 | 3 | No | Nil | Nil | Nil |
| Mr. K. Togashi*** | NED | 3 | Nil | No | Nil | Nil | Nil |
| Mr. R. K. Pandey# | NED/ID | 4 | 4 | Yes | 12 | 5 | 3 |
| Mr. N. Maitra## | MD | 4 | 4 | Yes | Nil | Nil | Nil |
| Mr. N. Majima## | NED | 4 | 1 | No | Nil | Nil | Nil |
| Mr. M. Ishida### | NED | - | - | - | - | - | - |

Details of Attendance at Board Meetings and Annual General Meeting:-

Note:- * Resigned and ceased to be Director w.e.f. 30th June, 2009 ** Resigned and ceased to be Director w.e.f. 27th June, 2008 # Appointed w.e.f. 27th June, 2008

Appointed w.e.f. 23rd July, 2008
Appointed w.e.f. 30th June, 2009

*** Resigned and ceased to be Director w.e.f. 23rd July, 2008

17

INFORMATION SUPPLIED TO THE BOARD

All the information under the above heads whenever applicable and materially significant as are necessary to understand a matter or to arrive at any decision or is material to any agenda are provided to the Board of Directors for discussion and information at the meeting.

Agenda papers for the Board Meetings are circulated to the members well in advance of each meeting so that all the Directors can actively participate in the deliberations on various agenda items put before them.

DIRECTORS REMUNERATION

The Independent Non-Executive Directors are paid sitting fees only within the prescribed limits for the Board/ Committee meetings attended by them and no other remuneration was paid to any other Non-Executive Directors. The follwing table give details of remuneration paid to the Directors during the year 2008-09:-

| Name of the Director | Salary and | Performance | Commission | Sitting Fee | Total |
|----------------------|-------------|--------------|------------|-------------|-----------|
| | Perquisites | Linked Bonus | | | |
| Mr. D. C. Singhania | - | - | - | 55000 | 55000 |
| Mr. U. P. Mathur | - | - | - | 65000 | 65000 |
| Mr. I. Uehara* | - | - | - | - | - |
| Mr. M. Yoshino** | - | - | - | - | - |
| Mr. M. Shiratori*** | 24,11,545 | - | - | - | 24,11,545 |
| Mr. K. Togashi*** | - | - | - | - | - |
| Mr. R. K. Pandey# | - | - | - | 50000 | 50000 |
| Mr. N. Maitra## | 67,84,184 | - | - | - | 67,84,184 |
| Mr. N. Majima## | - | - | - | - | - |

Note:- * Resigned and ceased to be Director w.e.f. 30th June, 2009 ** Resigned and ceased to be Director w.e.f. 27th June, 2008 # Appointed w.e.f. 27th June, 2008

Appointed w.e.f. 23rd July, 2008

*** Resigned and ceased to be Director w.e.f. 23rd July, 2008

REMUNERATION POLICY

The remuneration paid to the Non-Executive Directors of the Company is decided by the Board of Directors. Presently, only sitting fees amounting Rs 5000/- each for attending Board and Audit Committee meetings of the Company and Rs 10000/- for attending the Annual General Meeting is paid to the Non-Executive Independent Directors of the Company. The remuneration of the Executive Directors/ Managerial personnel consists of fixed component and variable performance incentive within the parameters approved by the Shareholders and Ministry of Corporate Affairs, if required.

SHAREHOLDING OF DIRECTORS

None of the Directors of the Company holds any shares in the Company.

CODE OF CONDUCT

Ricoh's Board has laid down the Code of Conduct for all Board members and senior management personnel of the Company. The Code of Conduct is available on the website of the Company <u>www.ricoh.co.in</u>. All Board members and senior management personnel have affirmed compliance of Code of Conduct. A declaration signed by the Managing Director to this effect is enclosed at the end of this report.

COMMITTEES OF DIRECTORS

The Board has constituted committees of Directors to deal with matters, which need quick decisions and timely monitoring of activities. The Board Committees are as follows:-

AUDIT COMMITTEE

The role and terms of reference of the Audit Committee covers the areas mentioned in Clause 49 of the listing agreement with Stock Exchange and Section 292A of the Companies Act, 1956, as amended from time to time, besides other matters as may be referred by the Board of Directors. These, inter alia, include the Company's financial reporting process, disclosure of all the information to ensure that the financial statements are correct, sufficient and credible, reviewing of annual and quarterly statements before submission to the Board and reviewing the adequacy of internal control system with the management, the external and the internal auditors.

As on 31st March, 2009 the Audit Committee comprised of four Non-Executive Directors viz. Mr. D. C. Singhania, Mr. U. P. Mathur, Mr. R.K.Pandey and Mr. I. Uehara. However, consequent to the resignation of Mr. I. Uehara with effect form 30th June, 2009 the Audit Committee has been reconstituted on 30th June, 2009 by inducting Mr. M. Ishida as a member. Mr. U. P. Mathur remained the Chairman of the Audit Committee during the entire financial year ended 31st March, 2009. During the year the committee held 5 meetings on 29th April, 2008, 23rd July, 2008, 31st July, 2008, 31st October, 2008 and 30th January, 2009. The attendance records during the year were as under:

| Name of the Members | No. of Meetings attended |
|---------------------|--------------------------|
| Mr. U. P. Mathur | 5 |
| Mr. D. C. Singhania | 5 |
| Mr. R. K. Pandey | 4 |
| Mr. I. Uehara | 1 |

All members of the Audit Committee are financially literate. Mr. U. P. Mathur, Chairman of the Audit Committee has accounting and financial expertise. The Chairman of the Audit Committee also chaired the Annual General Meeting (AGM) held on 10th September, 2008.

The Company Secretary acts as the secretary of the committee. The Auditors and the internal auditors attend the meetings on the invitation of the Chairman.

REMUNERATION COMMITTEE

Terms of Reference and Policy

The terms of reference of the Committee include recommending to the Board of Directors, specific remuneration packages for the Executive Directors/ Managerial Personnel. The Remuneration Policy is directed towards rewarding performance, based on review of extent of achievement of the objectives. The remuneration policy is in consonance with the existing Industry practice.

The present committee consists of Mr. D. C. Singhania, Mr. U. P. Mathur and Mr. R. K. Pandey all being Non-Executive Independent Directors. The Chairman of the Committee is an Independent Director. The Composition and attendance details are as under: -

| Name of the Members | Designation | Attendance |
|---------------------|-------------|------------|
| Mr. U. P. Mathur | Chairman | 1 |
| Mr. D. C. Singhania | Member | 1 |
| Mr. M. Yoshino* | Member | NA |
| Mr. R. K. Pandey** | Member | 1 |
| | 1 | |

Resigned w.e.f. 27th June, 2008

^{**} Appointment w.e.f. 27th June, 2008

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SHAREHOLDERS/ INVESTORS GRIEVANCE COMMITTEE MEETING

Mr. D. C. Singhania who is a Non-Executive Director chairs the Shareholders/ Investors Grievance committee. Mr. U.P. Mathur and Mr. N. Maitra are the other two members of the committee. Mr. Avneesh Chopra, Company Secretary is also the Compliance Officer of the Company. The Company has received 68 complaints during the year. All the complaints were redressed by the Company. All share transfers are completed within statutory time period from the date of receipt provided the documents meet the legal requirements in all respects.

The Shareholders/ Investors Grievance committee approves and monitors transfers, transmission, splitting and consolidation of shares issued by the Company. The Committee also monitors redressal of complaints from shareholders relating to transfer of shares, non-receipt of balance sheets etc.

The Committee met 19 times during the year. There are no shares pending transfer.

GENERAL BODY MEETINGS

The 16th Annual General Meeting of the Company will be held at 9:30 A.M. on Thursday, the 17th September, 2009 at The Indian Merchants' Chamber, Conference Hall (Walchand Hirachand Hall) 4th Floor, 76 Veer Nariman Road, Churchgate, Mumbai - 400 020.

| Location and tin | Location and time, where last three AGMs were held: | | | |
|------------------|---|----------------------------------|------------|--------------------|
| Financial Year | Date | Venue | Time | Resolutions Passed |
| 2007-08 | 10 th September, 2008 | The Indian Merchants' Chamber, | 9:30 a.m. | Nil |
| | | Conference Hall, | | |
| | | (Walchand Hirachand Hall) | | |
| | | 4th Floor, 76 Veer Nariman Road, | | |
| | | Churchgate, Mumbai - 400 020 | | |
| 2006-07 | 18th September, 2007 | The Sunville Banquets, | 10:00 a.m. | 2 |
| | | 9, Dr. Annie Besant Road, Worli, | | |
| | | Mumbai - 400 018 | | |
| 2005-06 | 19th September, 2006 | The Indian Merchants' Chamber, | 9.30 a.m. | 1 |
| | | Conference Hall, | | |
| | | (Walchand Hirachand Hall) | | |
| | | 4th Floor, 76 Veer Nariman Road, | | |
| | | Churchgate, Mumbai - 400 020 | | |

Details of Special Resolution passed in last 3 Annual General Meetings are as under:

| Financial Year | Particulars |
|----------------|---|
| 2007-08 | Not Applicable |
| 2006-07 | 1. Appointment and Payment of Remuneration to Mr. N. Maitra as Manager (President & CEO). |
| | 2. Re-appointment of Mr. M. Shiratori as Whole Time Director for a further period of |
| | 3 years with Remuneration. |
| 2005-06 | 1. Appointment of Mr. M. Shiratori as Whole Time Director without Remuneration. |

The Company has not passed any special resolution through postal ballot in the last years. Also as on date, there is no proposal to pass any special resolution through postal ballot.

DISCLOSURES MADE BY MANAGEMENT

The material financial and commercial transactions with related parties are reported to audit committee regularly. There are no materially significant related party transactions of the Company, which have conflict with the interests of the Company at large. In case, transactions wherein any personal interest of Senior Managerial Personnel are reported, the same are plased before the Board for approval. Details of transactions with related parties are reflected in the Annual Accounts under the head "Notes to Accounts".

The Company has complied with all the legal requirements related to Capital markets and there were no strictures passed/ penalties levied by Stock Exchanges/ SEBI or any other regulatory body.

The Company has complied with all the mandatory requirements of Clause 49 pertaining to Corporate Governance of the Listing agreement with the stock exchange. The Company has filed its confirmation to that effect with the concerned stock exchange.

MANAGEMENT

Management Discussion that forms part of the Directors Report has a separate and detailed chapter on Management Discussion and Analysis which deals with industry structure and development, opportunities and threats, segment wise performance, outlook, risks and concerns of the Company and discussion on financials with respect to operations.

MEANS OF COMMUNICATION

The Company's quarterly results along with the Notes are normally published within 48 hours of approval by the Board in English and Regional language newspapers (viz. Free Press Journal in English and Navashakti in Marathi) circulating in the State of Maharashtra and are also faxed/ intimated to the Stock Exchange. These are also uploaded at SEBI's EDIFAR site.

GENERAL SHAREHOLDER INFORMATION

Annual General Meeting

| Date | : | 17 th September, 2009 |
|----------------------------|---|---|
| Time | : | 9.30 a.m. |
| Venue | : | The Indian Merchants' Chamber, Conference Hall (Walchand Hirachand Hall) 4th Floor, 76 Veer Nariman Road, Churchgate, Mumbai - 400 020 |
| Financial Year | : | 1 st April to 31 st March |
| Book Closure | : | 10 th September, 2009 to 17 th September, 2009 (both days inclusive) |
| Listing on Stock Exchanges | : | The shares of the Company are listed on Bombay Stock Exchange Limited |
| Stock Code at BSE | : | 517496 |
| ISIN No. | : | INE291B01015 |

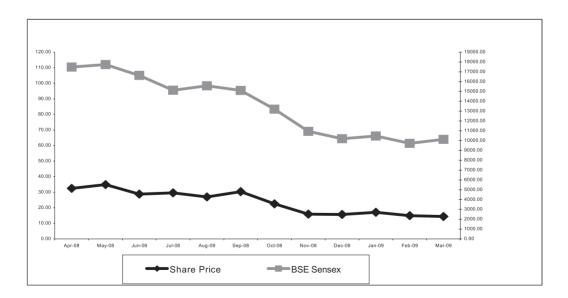
Market Price Data

The monthly high and low quotation and the volume of shares traded on BSE are as under:

| Period | Highest | Lowest | Volume |
|--------------|---------|--------|---------|
| | Rs. | Rs. | No. |
| April-08 | 32.45 | 25.40 | 296124 |
| May-08 | 34.90 | 28.00 | 5132174 |
| June-08 | 28.80 | 22.60 | 238846 |
| July-08 | 29.65 | 21.50 | 216941 |
| August-08 | 26.95 | 24.50 | 206441 |
| September-08 | 30.35 | 19.15 | 251349 |
| October-08 | 22.50 | 13.00 | 117691 |
| November-08 | 15.95 | 11.31 | 123848 |
| December-08 | 15.74 | 11.25 | 69944 |
| January-09 | 17.10 | 11.56 | 78423 |
| February-09 | 14.95 | 12.05 | 70863 |
| March-09 | 14.40 | 11.53 | 111364 |

Share Price Performance in comparison to the BSE Sensex

The following chart shows the performance of the Company shares as compared to the BSE Sensex during the year 2008-09. Share Price of the Company - Its Performance at BSE from April, 08 to March, 09.



Registrar and Transfer Agent:

M/s MCS Limited, F-65, 1st Floor, Okhla Industrial Area, Phase-1, New Delhi-110 020

Share Transfer System:

All share transfer and other communication regarding share certificates, change of address etc. should be addressed to the Corporate Office of the Company 52-B, Okhla Industrial Estate, Phase-III, New Delhi-110 020. However, requests for Share transfer in physical form can be lodged with the Registrar and Transfer Agent.

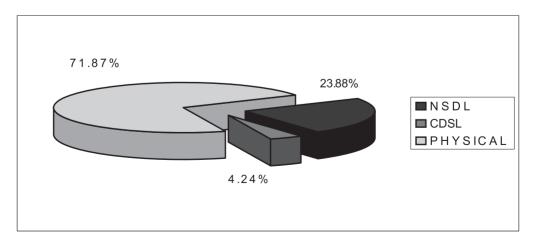
Distribution of Shareholding as on 31st March, 2009:

| Shareholding of Nominal Value of Rs. | Folio | | Shares | |
|--------------------------------------|-------|--------------|----------|--------------|
| | Nos. | Percentage % | Nos. | Percentage % |
| 1 to 500 | 12585 | 78.35 | 2188679 | 5.50 |
| 501 to 1000 | 1962 | 12.22 | 1451443 | 3.65 |
| 1001 to 2000 | 852 | 5.30 | 1240850 | 3.12 |
| 2001 to 3000 | 243 | 1.51 | 630951 | 1.59 |
| 3001 to 4000 | 99 | 0.62 | 356345 | 0.90 |
| 4001 to 5000 | 99 | 0.62 | 463552 | 1.16 |
| 5001 to 10000 | 122 | 0.76 | 895358 | 2.25 |
| 10001 to 50000 | 86 | 0.54 | 1701541 | 4.28 |
| 50001 to 100000 | 4 | 0.02 | 213664 | 0.54 |
| 100001 and Above | 10 | 0.06 | 30625778 | 77.01 |
| Total | 16062 | 100 | 39768161 | 100 |

Dematerialization of Shares and Liquidity:

The Company has arrangements with National Securities Depositories Ltd. (NSDL) as well as the Central Depository Services (India) Ltd. (CDSL) for demat facility. As of 31st March, 2009 the Company's 28.12% of share capital had been converted into dematerialized mode.

Status of Dematerialization as on 31st March, 2009



The Company's shares are regularly traded on the Stock Exchange, Mumbai, as is seen from the Volume of shares indicated in the table containing Market Price Data.

Outstanding GDRs / ADRs / Warrants or any other Convertible Instruments etc.

As of 31st March, 2009 the Company has not issued any GDRs/ADRs/ Warrants or any other Convertible Instruments.

Plant Locations:

A-9, GIDC Electronic Estate 'K' Road, Sector 15, Gandhinagar Gujarat - 382044

Address for Correspondence and E-mail ID for Investors:

Compliance Officer - Mr. Avneesh Chopra

Corporate Office:

52-B, Okhla Industrial Estate Phase III, New Delhi- 110020 <u>E-mail: ril.secretarial@ricoh.co.in</u>

Registered Office:

1104, Arcadia, 195, N.C.P.A. Road, Nariman Point Mumbai - 400 021

For and on Behalf of the Board of Directors

| Place: New Delhi | N. Maitra | D. C. Singhania | U. P. Mathur | R. K. Pandey |
|------------------------|---------------------|-----------------|--------------|--------------|
| Dated: 31st July, 2009 | (Managing Director) | (Director) | (Director) | (Director) |

Declaration on Compliance of Code of Conduct

I, N. Maitra, the Managing Director of Ricoh India Limited, do hereby declare & confirm that all the Board Members and Senior Managerial Personnel have affirmed to the Board of Directors, the Compliance of the Code of Conduct laid down by the Board.

For and on behalf of the Board of Directors

New Delhi 31st July, 2009 N. Maitra (Managing Director)

PRACTISING COMPANY SECRETARY'S COMPLIANCE CERTIFICATE ON COR-PORATE GOVERNANCE (CLAUSE 49) OF THE LISTING AGREEMENT

To the Members of RICOH INDIA LIMITED 1104, Arcadia, 195 N.C.P.A. Road Nariman Point, Mumbai - 400021

We have examined the compliance of conditions of Corporate Governance by **Ricoh India Limited** for the year ended March 31, 2009 as stipulated in Clause 49 of the Listing Agreement(s) of the said Company with the stock exchange(s).

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement(s).

We state that in respect of investor grievances received during the year ended March 31, 2009 no investor grievances are pending for a period exceeding one month as per the records maintained by the Company.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Place: Delhi Date: 31-07-2009 Rachna Aggarwal Practicing Company Secretary Prop C.P. No. 4819

AUDITOR'S REPORT TO THE MEMBERS OF RICOH INDIA LIMITED

- We have audited the attached Balance Sheet of Ricoh India Limited, as at 31st March, 2009 and also the Profit and Loss Account for the year ended on that date and Cash Flow Statement for the year ended on that date both annexed thereto. These Financial Statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with Auditing Standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order to the extent applicable.
- 4. Further to our comments in the Annexure referred to above, we report that:
 - i. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - ii. In our opinion, proper books of account as required by law have been kept by the Company, so far as appears from our examination of those books;
 - iii. The Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
 - iv. In our opinion, the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
 - v. On the basis of written representations received from the directors and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st March 2009 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;
 - vi. In our opinion and to the best of our information and according to the explanations given to us, the said accounts, read with the notes thereon, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
 - a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2009;
 - b) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
 - c) In the case of Cash Flow Statement, of the cash flows for the year ended on that date.

For SAHNI NATARAJAN AND BAHL

(Chartered Accountants)

SURESH MALIK (Partner) Membership No. 082224

Place: New Delhi Date: June 30,2009

ANNEXURE TO THE AUDITOR'S REPORT

(This is the annexure referred to in Para 4 of our Report of even date)

- 1. In respect of the fixed assets:
 - (a) The Company has maintained proper records showing the full particulars including quantitative details and situation of the fixed assets.
 - (b) We are informed that the fixed assets of the Company have been physically verified by the management at reasonable intervals and no material discrepancies have been noticed on such verification.
 - (c) In our opinion, the company has not disposed off substantial part of fixed assets during the year, which may have any impact on the going concern nature of the Company.
- 2. In respect of inventories:
 - (a) As explained to us, inventories except goods-in-transit has been physically verified by the management during the year. In our opinion, the frequency of such verification is reasonable.
 - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
 - (c) The Company has maintained proper records of inventories. As explained to us, there were no material discrepancies noticed on physical verification of inventory as compared to the book records.
- 3. The Company has not granted or taken any loans, secured or unsecured to/from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.
- 4. In our opinion and according to the information and explanations given to us, there is adequate internal control system commensurate with the size of the Company and the nature of its business for the purchase of inventory, fixed assets and for the sale of goods and services. During the course of our audit, we have not observed any major weaknesses in internal control system.
- 5. To the best of our knowledge and belief and according to the information and explanations given to us, there are no contracts or arrangements the particulars of which need to be entered into the register maintained under section 301 of the Companies Act, 1956.
- 6. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public.
- 7. In our opinion and according to the information and explanations given to us, the internal audit system of the Company is commensurate with its size and nature of its business.
- 8. As explained to us, maintenance of the cost records has not been prescribed by the Central Government under section 209(1)(d) of the Companies Act, 1956 for any of the Company's product.
- 9. In respect of the statutory and other dues:

(a) According to the information and explanations given to us, the Company has generally been regular in depositing undisputed statutory dues, including Provident Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and any other material statutory dues as applicable with the appropriate authorities. According to the information and explanations given to us, no undisputed amounts payable in respect of the aforesaid dues were in arrears, as at 31st March, 2009 for a period of more than six months from the date they become payable.

(b) According to the information and explanations given to us, the following dues of Income-tax/Sales tax/Trade tax have not been deposited by the Company on account of disputes.

| Particulars | Financial Year to which the matter pertains | Amount (Rs.) | Forum where dispute is pending |
|-------------------------|--|------------------------|--|
| Sales Tax/Trade Tax | 1984-85, 1994-95, 1995-96, 1997-98, 1998-99, 1999-00, 2001-02, 2002-03, 2006-07. | 14,043,217 | Sales Tax Appellate Tribunal |
| | 2000-01, 2001-02, 2002-03 | 2,804,627 | Assistant Commissioner Appeal |
| | 2003-04, 2004-05, 2005-06, 2006-07 | 74,234,019 | Joint Commissioner Appeal |
| | 1995-96, 1996-97, 1997-98, 1998-99, 1999-00, 2001-02, 2003-04, 2004-05 | 98,471,456 | Additional Commissioner Appeal |
| | 1998-99, 1999-00, 2000-01 | 32, 891,607 | Allahabad High Court |
| | 1981-82, 1986-87, 1987-88, 1992-93, 1998-99, 2000-01, 2001-02, 2002-03 | 3,674,839 | Deputy Commissioner of Sale tax/ Trade Tax Appeal |
| Income Tax Act, 1961 | 2000-01, 2004-05 2002-03 | 6,273,525 5,134,428 | CIT Appeal Income Tax Appellate Tribunal |

Note: The Company has deposited Rs. 105,980,283 against the above-mentioned cases, which has been shown in the loans and advances under "Balances with Government Authorities".

- 10. The Company does not have accumulated losses as at the end of the financial year and has not incurred cash losses either during current financial year or in the immediately preceding financial year .
- 11. In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to financial institutions/banks. The company has not obtained any borrowings by way of debentures during the year.
- 12. In our opinion and according to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. In our opinion and according to the information and explanations given to us, the Company is not a chit fund or a *nidhil* mutual benefit fund/ society. Therefore, the provisions of clause 4(xiii) of the Order are not applicable to the Company.
- 14. In our opinion and according to the information and explanations given to us, the Company is not dealing or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Order are not applicable to the Company.
- 15. In our opinion and according to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from bank or financial institutions. Accordingly, the provisions of clause 4(xv) of the Order are not applicable to the Company.
- 16. In our opinion and according to the information and explanations given to us, no term loans were availed by the Company during the year.

- 17. According to the information and explanations given to us and on an overall examination of the Financial Statements of the Company, funds raised on short-term basis have, prima-facie, not been used during the year for long term investments.
- 18. In our opinion and according to the information and explanations given to us, the Company has not made any preferential allotment of shares to the parties and companies covered in the Register maintained under section 301 of the Act.
- 19. In our opinion and according to the information and explanations given to us, the company has not issued any debentures during the year. Accordingly, the provisions of clause 4(xix) of the Order are not applicable to the Company.
- 20. In our opinion and according to the information and explanations given to us, the Company has not raised any money by way of public issue during the year.
- 21. According to the information and explanations given to us, and to the best of our knowledge and belief, no fraud on or by the Company, has been noticed or reported by the Company during the year.

For **SAHNI NATARAJAN AND BAHL** (*Chartered Accountants*)

SURESH MALIK (Partner) Membership No. 082224

Place: New Delhi Date: June 30,2009

RICOH INDIA LIMITED

BALANCE SHEET AS AT MARCH 31, 2009

| | Schedule | As at March 31,2009 Rs.'000 | As at March 31,2008 Rs.'000 |
|---|----------|-----------------------------------|-----------------------------------|
| SOURCES OF FUNDS | | | |
| Shareholders' Funds | | | |
| Share capital | 1 | 397,674 | 397,674 |
| Reserves and surplus | 2 | 582,513 | 457,074 |
| | Total | 980,187 | 854,748 |
| APPLICATIONS OF FUNDS | | | |
| Fixed Assets | 3 | | |
| Gross block | | 467,727 | 452,540 |
| Less : Depreciation | | 365,665 | 319,668 |
| Net block | | 102,062 | 132,872 |
| Capital Work in Progress | | 8,700 | 5,779 |
| | | 110,762 | 138,651 |
| Investments | 4 | 4 | 4 |
| Deferred Tax Asset | | 26,566 | 19,381 |
| Current Assets, Loans and Advances | | | |
| Inventories | 5 | 458,703 | 295,436 |
| Sundry debtors | 6 | 500,988 | 375,832 |
| Cash and bank balances | 7 | 213,670 | 366,091 |
| Loans and advances | 8 | 500,639 | 260,452 |
| | | 1,674,000 | 1,297,811 |
| Less: Current Liabilities and Provisions | | | |
| Current liabilities | 9 | 793,396 | 517,629 |
| Provisions | 10 | 37,750 | 83,470 |
| | | 831,145 | 601,099 |
| Net current assets | | 842,855 | 696,712 |
| | Total | 980,187 | 854,748 |
| Significant accounting policies Notes to accounts edule 1 to 18 form an integral part of the final acco | 17 18 | | |

As per our report of even date attached For SAHNI NATARAJAN AND BAHL Chartered Accountants

Date : June 30, 2009

| Chartered Accountants | | | | |
|-----------------------|-------------------|----------------|-------------------|--------------|
| | M. Ishida | D.C. Singhania | U.P.Mathur | R. K. Pandey |
| | Director | Director | Director | Director |
| (SURESH MALIK) | | | | |
| Partner | N.Maitra | Manoj Kumar | A.Chopra | |
| Membership No. 082224 | Managing Director | VP- Finance | Company Secretary | |
| Place: New Delhi | | | | |

For and on Behalf of Board

RICOH INDIA LIMITED

Place: New Delhi Date : June 30, 2009

PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED ON MARCH 31, 2009

| Schedule | | | Year ended March 31,2009 Rs.'000 | Year ended March 31,2008 Rs.'000 |
|--|-----------------------------|---------------------------|--|--|
| INCOME | | | | |
| Sales and other income | e | 11 | 2,441,450 | 2,206,463 |
| Less: Excise duty paid | | | - | 526 |
| • • | | | 2,441,450 | 2,205,937 |
| EXPENDITURE | | | | |
| Cost of goods and mate | erials | 12 | 1,337,726 | 1,065,790 |
| Employees' remuneration | | 13 | 369,027 | 402,280 |
| | and distribution expense | es 14 | 171,551 | 195,643 |
| Other expenses | * | 15 | 221,360 | 191,807 |
| Interest & finance char | ges | 16 | 7,572 | 16,106 |
| Exchange loss (Net) | 0 | | 76,008 | (1,835) |
| Depreciation | | | 25,368 | 25,319 |
| Amortisation of Goody | vill | | 35,816 | 35,816 |
| | | | 2,244,429 | 1,930,926 |
| Profit for the Year befo | ore tax | | 197,020 | 275,011 |
| Less: Prior period iten | | | | , |
| | note 17 to schedule 18) | | 1,013 | - |
| Profit before tax | note 17 to senecule 10) | | 196,008 | 275,011 |
| Provision for Taxation: | | | 190,000 | 275,011 |
| On Normal profi | | | (64,200) | (116,500) |
| For earlier years | t . | | (8,174) | (803) |
| Deferred Tax | | | 7,186 | 11,061 |
| Fringe benefit tax | v | | (5,381) | (5,245) |
| Profit after Tax | A | | 125,439 | 163,524 |
| Brought forward from | the previous year | | 406,354 | 316,797 |
| | cordance with the transit | ional | -00,55- | 510,797 |
| | ng Standard 15 on Emplo | | | (704) |
| | Asset Rs. nil(Previous Yea | | - | (704) |
| Incl of Defended Tax A | Asset KS. IIII(Flevious Tea | u 502)] | 406,354 | 216 002 |
| D. f | | | | 316,093 |
| Profit available for app | | | 531,793 | 479,617 |
| Capital Redemption Re | eserve | | - | (50,000) |
| Proposed Dividend | | | - | (19,884) |
| Corporate Dividend Ta | | | - | (3,379) |
| Balance carried to ba | | | 531,793 | 406,354 |
| Significant accounting | g policies | 17 | | |
| Notes to accounts | | 18 | | |
| | ntegral part of the final | accounts | 2.1- | |
| ning Per Share -Basic & | | | 3.15 | 4.11 |
| uity shares, par value Refer Note 11 to Schedule | | | | |
| per our report of even da SAHNI NATARAJAN AI | | For a | and on Behalf of Board | |
| rtered Accountants | AD DAILL | гог а | ing on Denan of Doald | |
| nereu Accountains | M. Ishida | D.C. Singhania | U.P.Mathur | R. K. Pandey |
| | Director | D.C. Singhama Director | Director | Director |
| RESH MALIK) | Diffetoi | Director | Director | Difector |
| tner | N.Maitra | Manoj Kumar | A.Chopra | |
| mbership No. 082224 | Managing Director | VP- Finance | Company Secretary | |
| ce: New Delhi | managing Director | , i i manee | company Secretary | |

RICOH

RICOH INDIA LIMITED

Schedules to the Balance Sheet as at March 31, 2009

| | As at | As at |
|---|----------------|----------------|
| Schedule 1 | March 31, 2009 | March 31, 2008 |
| SHARE CAPITAL | Rs.'000 | Rs.'000 |
| Authorised Capital | | |
| 45,000,000 (Previous Year 45,000,000) | | |
| Equity Shares of Rs.10/- each | 450,000 | 450,000 |
| 500,000 (Previous Year 500,000) 7.5% Cumulative Redeemable | | |
| Preference Shares of Rs.100/- each. | 50,000 | 50,000 |
| Total | 500,000 | 500,000 |
| Issued and Subscribed Capital | | |
| 39,768,161 (Previous Year 39,768,161) | | |
| Equity Shares of Rs.10/- each | 397,682 | 397,682 |
| Total | 397,682 | 397,682 |
| Paid up Capital | | |
| 39,766,961 (Previous Year 39,766,961) | | |
| Equity Shares of Rs.10/- each | 397,670 | 397,670 |
| (Of the above 28,989,792 are issued in pursuant to a scheme | | |
| of arrangement without payment being received in cash) | | |
| Add : Forfeited shares | 4 | 4 |
| | 397,674 | 397,674 |

NOTES :

1. Of the above 18,310,578 (previous year 18, 310,578) Equity Shares of Rs.10/- each are held by Ricoh Company Limited, Japan, holding company of the Company.

2 Of the above 10,959,792 (previous year 10,959,792) Equity Shares of Rs.10/- each are held by NRG Holding Plc., U.K. (erstwhile Gestetner Holding Plc, U.K.), being the subsidiary of Ricoh Company Limited, Japan.

| Schedule 2 RESERVES & SURPLUS | As at March 31,2009 Rs.'000 | As at March 31,2008 Rs.'000 |
|----------------------------------|-----------------------------------|-----------------------------------|
| Capital Reserve | 720 | 720 |
| Capital Redemption Reserve | 50,000 | 50,000 |
| Profit & Loss Account | 531,793 | 406,354 |
| | 582,513 | 457,074 |

| SCHEDULE 3 FIXED ASSETS | | | | | | | | | | | | | | Rs'000 |
|----------------------------|-----------------|-----------|-------------|------------------|-----------------|-----------|---------------------------|------------------|--|-----------------|------------|------------------|-----------|---------|
| PARTICULARS | | GROS | GROSS BLOCK | | DEPRI | ECIATION | DEPRECIATION/AMORTIZATION | NOITA | Π | IMPAIRMENT LOSS | SSOT TNE | | WDV as at | s at |
| | As on 1.4.08 | Additions | Deductions | As on 31.3.09 | As on 1.4.08 | Additions | Deductions | As on 31.3.09 | As on 1.4.08 (Accumulated loss for earlier years | Additions | Deductions | As on 31.3.09 | 31.3.09 | 31.3.08 |
| Goodwill | 179,082 | | I | 179,082 | 143,265 | 35,816 | 1 | 179,082 | I | 1 | I | ' | | 35,816 |
| Leasehold Land | 10,790 | ı | ı | 10,790 | 2,492 | 113 | | 2,605 | , | 1 | 1 | ' | 8,186 | 8,298 |
| Factory Buildings | 40,669 | 112 | I | 40,782 | 16,553 | 1,388 | I | 17,941 | 1 | ı | I | ' | 22,841 | 24,116 |
| Plant & Machinery | 39,952 | 651 | 8,374 | 32,230 | 36,297 | 616 | 8,044 | 28,870 | 567 | , | | 567 | 2,793 | 3,088 |
| Furniture, Fixtures, | | | | | | | | | | | | | | |
| Office Equipment | 33,650 | 3,444 | 1,649 | 35,445 | 22,017 | 2,501 | 858 | 23,659 | 1 | ' | | 1 | 11,786 | 11,633 |
| Computer Hardware | 58,189 | 10,099 | 1,099 | 67,189 | 36,782 | 8,537 | 1,081 | 44,238 | ' | ' | I | | 22,951 | 21,407 |
| Computer Software | 25,845 | 15,544 | ı | 41,389 | 13,963 | 5,378 | 1 | 19,341 | 1 | 1 | I | ' | 22,048 | 11,882 |
| Machines capitalized * | 58,978 | 429 | 4,434 | 54,974 | 44,450 | 6,205 | 4,404 | 46,251 | | 1 | I | 1 | 8,723 | 14,528 |
| Vehicles | 5,384 | 1,262 | 800 | 5,846 | 3,281 | 631 | 800 | 3,112 | | 1 | - | ' | 2,734 | 2,103 |
| TOTAL Current Year | 452,540 | 31,542 | 16,355 | 467,727 | 319,101 | 61,184 | 15,187 | 365,098 | 567 | | | 567 | 102,062 | 132,872 |
| TOTAL Previous Year | 492,616 | 30,537 | 7,613 | 452,540 | 263,446 | 61,135 | 5,816 | 319,101 | 567 | | | 567 | 132,872 | 138,651 |
| <u>Capital Work in</u> | | | | | | | | | | | | | 8,700 | 5,779 |
| Progress (Capital | | | | | | | | | | | | | | |
| advances unsecured | | | | | | | | | | | | | | |
| considered good) | | | | | | | | | | | | | | |
| | | , | | | | | | | | , | | | | |

1. * During the period under review, the company has capitalised 8 (Previous Year 166) Digital copier machines from its stock.

RICOH INDIA LIMITED BALANCE SHEET AS AT MARCH 31, 2009

| GALANCE SHEET AS AT MARCH 31, 2009 | Schedule | As at | As at |
|--|----------------|-----------------------------------|-----------------------------------|
| Schedule 4 INVESTMENTS | Schedule | As at March 31,2009 Rs.'000 | As at March 31,2008 Rs.'000 |
| Trade Investments Long term investments (unquoted) (at cost) | | | |
| Investments in shares 398,910 equity shares of Rs.10 each, fully paid up in IDC Electronics Limited Less: Provision for diminution in value of Investment (carried in the books at Rs.1/-) | 3,989 3,989 | _ | - |
| Non-Trade Investments Long Term Investments (unquoted) (at cost) | | | |
| 4 - 6 1/2 % Debentures of Rs. 1,000 each of Bengal Chambers of Commerce and Industry, fully paid up 1,000 equity shares of Rs. 10 each of Co-operative Stores Ltd., New Delhi, fully paid up Less: Provision for diminution in value of investment | 10 10 | 4 | 4 |
| | | - 4 | - 4 |
| Agggregate book value of investments Unquoted Ouoted | | 4 | 4 |
| | | 4 | 4 |
| Schedule 5 INVENTORIES | | As at March 31,2009 Rs.'000 | As at March 31,2008 Rs.'000 |
| (At lower of cost and net realisable value) | | | |

| (At lower of cost and net realisable value) | | |
|---|---------|---------|
| Stores | - | 2 |
| Spare parts * | 137,470 | 114,993 |
| Finished goods ** | 320,860 | 179,104 |
| Raw materials and components | 373 | 1,236 |
| Work-in -process | - | 101 |
| | 458,703 | 295,436 |

* includes goods in transit Rs.2,855 (Previous Year Rs.15,705)

** includes goods in transit Rs. 73,604 (Previous Year Rs.14,632)

RICOH INDIA LIMITED

Schedules to the Balance Sheet as at March 31, 2009

| | As at | As at |
|---|--------------------------|--------------------------|
| Schedule 6 SUNDRY DEBTORS | March 31,2009 Rs.'000 | March 31,2008 Rs.'000 |
| Debts outstanding for a period exceeding six months | | |
| Unsecured - | | |
| Considered good | 59,334 | 75,411 |
| Considered doubtful | 3,700 | 9,700 |
| | 63,035 | 85,111 |
| *Other debts - Unsecured considered good | 441,654 | 300,421 |
| | 504,689 | 385,532 |
| Less: Provision for doubtful debts | (3,700) | (9,700) |
| | 500,988 | 375,832 |
| * Includes Rs.1,45,933 towards Lease Receivable (Pr. Year Rs.8 Dues from Companies under the same Management | 5,691) | |
| Ricoh Company Limited | 461 | 5,260 |
| Ricoh Hongkong | - | 24 |
| Ricoh Asia Pacific Operations Limited | 54,298 | - |

| Schedule 7 CASH AND BANK BALANCES | As at March 31,2009 Rs.'000 | As at March31,2008 Rs.'000 |
|---|-----------------------------------|----------------------------------|
| Cash in hand | 1,853 | 1,588 |
| Cheques in hand | 57,570 | 142,422 |
| Balance with scheduled banks: | | |
| -in current accounts | 123,859 | 172,544 |
| -in dividend accounts | 411 | 91 |
| -in deposit accounts | 29,658 | 49,129 |
| (Provided as margin for bank guarantees-100%) | | |
| Balance with non scheduled banks in current account * | | |
| - Nepal Bank Limited, Kathmandu | | |
| [maximum amount outstanding Rs. 6] | 6 | 6 |
| - Peoples Bank No.15, Rangoon | | |
| [maximum amount outstanding Rs. 0.1] | 0.1 | 0.1 |
| Balance with non scheduled banks in fixed deposit account $*$ | | |
| - ANZ Grindlays Bank Plc., Sri Lanka | | |
| [maximum amount outstanding Rs. 311] | 311 | 311 |
| * Refer Note 19 to Schedule 18 | | |
| | 213,670 | 366,091 |

RICOH INDIA LIMITED

Schedules to the Balance Sheet as at March 31, 2009

| | . . | |
|---|---------------|---------------|
| Schedule 8 | As at | As at |
| LOANS AND ADVANCES | March 31,2009 | March 31,2008 |
| (Unsecured and considered good) | Rs.'000 | Rs.'000 |
| Advances recoverable in cash or in kind or for value to be received | 347,063 | 109,732 |
| Sundry Deposits | 61,163 | 52,311 |
| Taxes paid-Incom Tax (Net of provision) | 4,741 | 21,937 |
| Taxes paid-FBT [Net of provision) | 145 | 490 |
| Balances with government authorities | 105,980 | 95,011 |
| | 519,092 | 279,480 |
| Less: Provision for doubtful advances | (18,453) | (19,028) |
| | 500,639 | 260,452 |

| Schedule 9 CURRENT LIABILITIES & PROVISIONS | As at March 31,2009 Rs.'000 | As at March 31,2008 Rs.'000 |
|--|-----------------------------------|-----------------------------------|
| Current Liabilities | | |
| Sundry creditors | | |
| Micro, Small and Medium Enterprises | - | - |
| Others | 435,410 | 308,525 |
| Unclaimed dividend | 411 | 91 |
| Advances from customers | 19,581 | 31,186 |
| Security deposits from dealers | 20,157 | 18,643 |
| Other liabilities | 317,837 | 159,185 |
| | 793,396 | 517,629 |

| Schedule 10 PROVISIONS | As at March 31,2009 Rs.'000 | As at March 31,2008 Rs.'000 |
|--|-----------------------------------|-----------------------------------|
| Provision for Taxation-Income Tax (Net of Prepaid Taxes) | 4,759 | 30,098 |
| Provision for Gratuity | 9,560 | 8,572 |
| Provision for Leave Encashment | 20,122 | 16,474 |
| Provision for Bonus | 1,740 | 2,185 |
| Provision for Managerial PF | 1,570 | 2,878 |
| Proposed Dividend | - | 19,883 |
| Tax on proposed Dividend | - | 3,379 |
| | 37,750 | 83,470 |

RICOH INDIA LIMITED

Schedules to the profit & loss account for the year ended March 31, 2009

| | Year ended | Year ended |
|---|---------------|---------------|
| Schedule 11 | March 31,2009 | March 31,2008 |
| SALES AND OTHER INCOME | Rs.'000 | Rs.'000 |
| Sales | 1,396,906 | 1,261,513 |
| Income from maintenance and machine rent, sale of | | |
| spares and other services | 1,022,424 | 933,630 |
| | 2,419,330 | 2,195,143 |
| Other income | | |
| Profit on sale of Fixed Assets | 1,134 | 124 |
| Dividend Income-Other than Trade | 1,092 | 1,558 |
| Interest from Bank | 4,436 | 3,994 |
| [Gross of tax deducted at source Rs. 1,431 | | |
| (Previous Year Rs.725)] | | |
| Miscellaneous income | 15,459 | 5,644 |
| [Including subsidy received Rs. 1,887 | | |
| (Previous Year Rs. nil)] | | |
| | 2,441,450 | 2,206,463 |

| Schedule 12 COST OF GOODS AND MATERIALS | Year ended March 31,2009 Rs.'000 | Year ended March 31,2008 Rs.'000 |
|--|--|--|
| Raw materials and components | | |
| Opening stock | 1,236 | 2,598 |
| Purchases | (863) | 4,005 |
| Closing stock | 373 | 1,236 |
| | (0) | 5,367 |
| Change in work-in-process | | |
| Opening stock | 101 | 122 |
| Closing stock | - | 101 |
| | 101 | 21 |
| Change in finished goods | | |
| Opening stock | 179,104 | 120,138 |
| Purchases | 1,070,296 | 791,181 |
| (Net of subsidy received Rs. 55,843 (Previous Year Rs. Nil) | | |
| Less: Increase/(Decrease) in excise duty on opening & | | |
| closing stock of finished goods (Refer note 20 to schedule 18) | (46) | (2,599) |
| Closing stock | 320,860 | 179,104 |
| | 928,494 | 729,616 |
| Components for sale and service of field machines | | |
| Opening stock | 114,993 | 109,738 |
| Purchases | 431,609 | 336,041 |
| Closing stock | 137,470 | 114,993 |
| | 409,132 | 330,786 |
| | 1,337,726 | 1,065,790 |

RICOH INDIA LIMITED

Schedules to the profit & loss account for the year ended March 31, 2009

| Schedule 13 EMPLOYEES' REMUNERATION AND BENEFITS | Year ended March 31,2009 Rs.'000 | Year ended March 31,2008 Rs.'000 |
|---|--|--|
| Salaries ,wages and bonus * | | |
| [Net of subsidy received Rs. 2,481 (Previous year Rs. nil)] | 330,812 | 360,425 |
| Contribution to provident and other funds | 24,587 | 27,051 |
| Staff welfare expenses | 13,629 | 14,803 |
| | 369,027 | 402,280 |

* Inclusive of VRS expenses of Rs. nil (Previous year Rs. 33,487)

| Stores & spare parts consumed2114Power & fuel222359Advertisement and business promotion25,55772,764(Net of subsidy received Rs. 4,052 (previous year Rs. nil)91,39978,800Carriage, freight and octroi54,37043,607T171,551195,643Year endedYear endedMarch 31,2009OTHER EXPENSESSchedule 15March 31,2009March 31,3202Communication Expenses31,93225,501Repairs to Plant and machinery70113Repairs to Plant and machinery701133Repairs to Building4652000Repairs to Building12,97812,97812,97812,97812,978 <th>Schedule 14 MANUFACTURING, SELLING AND DISTRIBUTION EXPENSES</th> <th>Year ended March 31,2009 Rs.'000</th> <th>Year ended March 31,2008 Rs.'000</th> | Schedule 14 MANUFACTURING, SELLING AND DISTRIBUTION EXPENSES | Year ended March 31,2009 Rs.'000 | Year ended March 31,2008 Rs.'000 |
|---|--|--|--|
| Power & fuel222359Advertisement and business promotion25,55772,764(Net of subsidy received Rs. 4,052 (previous year Rs. nil))91,39978,800Carriage, freight and octroi54,37043,607171,551195,643191,309March 31,2008OTHER EXPENSESRs.'000Rs.'000Rs.'000Rent61,99848,025Communication Expenses31,93225,973Traveling and conveyance expenses31,75025,501Repairs to Plant and machinery70113Repairs to Blant and machinery70113Repairs to Blait dam dationery9,8499,391Rates and taxes6,1354,350Insurance5,5436,248Printing and stationery9,4549,921[Net of subsidy received Rs. 47 (Previous year Rs. nil)]12,97812,656[Net of subsidy received Rs. 47 (Previous year Rs. nil)]12,97812,656[Net of subsidy received Rs. 103(Previous year Rs. nil)]12,97812,656[Net of subsidy received Rs. 103(Previous year Rs. nil)]-6,575Loss on sale of fixed assets7651,415Advances, deposits, bad debts written off1,270398Provision for bad debts & doubtful advances-6,575Miscellaneous expenses-5,5337,880221,360191,807Year endedMarch 31,2009March 31,2009March 31,2009INTEREST AND FINANCE CHARGES-44 | Stores & spare parts consumed | 2 | 114 |
| (Net of subsidy received Rs. 4,052 (previous year Rs. nil) 91,399 78,800 Carriage, freight and octroi 54,370 43,607 Tr1,551 195,643 Year ended Schedule 15 March 31,2009 March 31,2009 OTHER EXPENSES 8s.'000 Rs.'000 Rs.'000 Rent 61,998 48,025 25,973 Communication Expenses 35,727 28,878 22,501 Purchase of services 31,750 25,501 25,501 Repairs to Plant and machinery 70 113 Repairs to Building 465 200 Repairs to Building 465 200 4,350 113 25,501 Repairs to Building 465 200 4,350 113 25,501 Repairs to Building 465 200 4,350 113 25,501 Retes and taxes 6,135 4,350 113 26,565 1,415 Insurance 5,543 6,248 9,921 12,978 12,656 1,415 Advances, deposits, bad | | 222 | 359 |
| Commission on sales 91,399 78,800 Carriage, freight and octroi 54,370 43,607 171,551 195,643 Schedule 15 Year ended Year ended OTHER EXPENSES March 31,2008 Rs.'000 Rent 61,998 48,025 Communication Expenses 31,932 25,973 Traveling and conveyance expenses 35,727 28,878 Purchase of services 31,750 25,501 Repairs to Plant and machinery 70 113 Repairs to Building 465 200 Repairs to Building 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 47 (Previous year Rs. nil)] 12,978 12,656 [Net of subsidy received Rs. 103(Previous year Rs. nil)] 21,360 191,807 Legal and professional charges - 6,575 Miscellaneous expenses< | Advertisement and business promotion | 25,557 | 72,764 |
| Carriage, freight and octroi 54,370 43,607 171,551 195,643 Schedule 15 March 31,2009 March 31,2009 OTHER EXPENSES Rs.'000 Rs.'000 Rent 61,998 48,025 Communication Expenses 31,932 25,973 Traveling and conveyance expenses 35,727 28,878 Purchase of services 31,750 25,501 Repairs to Plant and machinery 70 113 Repairs to Building 465 200 Repairs to Building 465 200 Repairs and maintenance - others 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 103(Previous year Rs. nil)] 12,978 12,656 Legal and professional charges 765 1,415 Advances, deposits, bad debts written off 12,978 12,656 [Net of subsidy received Rs. 1 | (Net of subsidy received Rs. 4,052 (previous year Rs. nil) | | |
| ITI.551 195.643 Schedule 15 OTHER EXPENSES Year ended March 31,2009 Year ended March 31,2009 Rent 61,998 48,025 Communication Expenses 31,932 25,973 Traveling and conveyance expenses 35,727 28,878 Purchase of services 31,750 25,501 Repairs to Plant and machinery 70 113 Repairs to Building 465 200 Repairs to Building 465 200 Repairs to Building 465 200 Repairs and maintenance - others 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 103(Previous year Rs. nil)] Legal and professional charges 1,270 398 Provision for bad debts written off 1,270 398 7,880 Provision for bad debts & doubtful advances - 6,575 5,543 7,880 | Commission on sales | 91,399 | 78,800 |
| Year ended March 31,2009 RentYear ended March 31,2009 Rs.'000Year ended March 31,2008 Rs.'000Rent61,99848,025Communication Expenses31,93225,973Traveling and conveyance expenses35,72728,878Purchase of services31,75025,501Repairs to Plant and machinery70113Repairs to Building465200Repairs and maintenance - others4,0704,283Power9,8499,391Rates and taxes6,1354,350Insurance5,5436,248Printing and stationery9,4549,921[Net of subsidy received Rs. 103(Previous year Rs. nil)]12,97812,656Legal and professional charges7651,415Advances, deposits, bad debts written off1,270398Provision for bad debts & doubtful advances-6,575Miscellaneous expenses9,3537,880221,360191,807Year endedVear ended March 31,2009March 31,2009March 31,2008Interest on fixed period Loans-44 | Carriage, freight and octroi | 54,370 | 43,607 |
| Schedule 15 OTHER EXPENSESMarch 31,2009 Rs.'000March 31,2008 Rs.'000Rent61,99848,025Communication Expenses31,93225,973Traveling and conveyance expenses35,72728,878Purchase of services31,75025,501Repairs to Plant and machinery70113Repairs to Building465200Repairs to Building465200Repairs to Building465200Repairs to Building465200Repairs and maintenance - others4,0704,283Power9,8499,391Rates and taxes6,1354,350Insurance5,5436,248Printing and stationery9,4549,921[Net of subsidy received Rs. 47 (Previous year Rs. nil)]12,97812,656Legal and professional charges12,97812,656[Net of subsidy received Rs. 103(Previous year Rs. nil)]12,270398Provision for bad debts written off1,270398Provision for bad debts & doubtful advances-6,575Miscellaneous expenses9,3537,880Zel1,360191,807Year endedMarch 31,2008Rs.'000Rs.'000Interest on fixed period Loans-44 | | 171,551 | 195,643 |
| OTHER EXPENSES Rs.'000 Rs.'000 Rent 61,998 48,025 Communication Expenses 31,932 25,973 Traveling and conveyance expenses 35,727 28,878 Purchase of services 31,750 25,501 Repairs to Plant and machinery 70 113 Repairs to Building 465 200 Repairs and maintenance - others 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 47 (Previous year Rs. nil)] Legal and professional charges 12,978 12,656 [Net of subsidy received Rs. 103(Previous year Rs. nil)] Loss on sale of fixed assets 765 1,415 Advances, deposits, bad debts written off 1,270 398 7,880 Provision for bad debts & doubtful advances - 6,575 3,800 Res.'000 Instrest on fixed period Loans 7,880 191,807 | | Year ended | Year ended |
| Rent 61,998 48,025 Communication Expenses 31,932 25,973 Traveling and conveyance expenses 35,727 28,878 Purchase of services 31,750 25,501 Repairs to Plant and machinery 70 113 Repairs to Building 465 200 Repairs and maintenance - others 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 47 (Previous year Rs. nil)] Legal and professional charges 12,978 12,656 [Net of subsidy received Rs. 103(Previous year Rs. nil)] 12,978 12,656 [Net of subsidy received Rs. 103(Previous year Rs. nil)] 398 - 6,575 Miscellaneous expenses 9,353 7,880 221,360 191,807 Schedule 16 March 31,2009 March 31,2009 March 31,2008 Rs.'000 INTEREST AND FINANCE CHARGES Rs.'000 Rs.'000 | Schedule 15 | March 31,2009 | March 31,2008 |
| Communication Expenses 31,932 25,973 Traveling and conveyance expenses 35,727 28,878 Purchase of services 31,750 25,501 Repairs to Plant and machinery 70 113 Repairs to Building 465 200 Repairs and maintenance - others 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 INet of subsidy received Rs. 47 (Previous year Rs. nil)] — — Legal and professional charges 12,978 12,656 [Net of subsidy received Rs. 103(Previous year Rs. nil)] — — Loss on sale of fixed assets 765 1,415 Advances, deposits, bad debts written off 1,270 398 Provision for bad debts & doubtful advances - 6,575 Miscellaneous expenses 9,353 7,880 221,360 191,807 | OTHER EXPENSES | Rs.'000 | Rs.'000 |
| Traveling and conveyance expenses 35,727 28,878 Purchase of services 31,750 25,501 Repairs to Plant and machinery 70 113 Repairs to Building 465 200 Repairs and maintenance - others 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 47 (Previous year Rs. nil)] - - Legal and professional charges 12,978 12,656 [Net of subsidy received Rs. 103(Previous year Rs. nil)] - - Loss on sale of fixed assets 765 1,415 Advances, deposits, bad debts written off 1,270 398 Provision for bad debts & doubtful advances - 6,575 Miscellaneous expenses - 9,353 7,880 221,360 191,807 191,807 191,807 Interest on fixed period Loans - 44 | Rent | 61,998 | 48,025 |
| Purchase of services 31,750 25,501 Repairs to Plant and machinery 70 113 Repairs to Building 465 200 Repairs and maintenance - others 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 47 (Previous year Rs. nil)] | Communication Expenses | 31,932 | 25,973 |
| Repairs to Plant and machinery 70 113 Repairs to Building 465 200 Repairs and maintenance - others 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 47 (Previous year Rs. nil)] | Traveling and conveyance expenses | 35,727 | 28,878 |
| Repairs to Building 465 200 Repairs and maintenance - others 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 47 (Previous year Rs. nil)] - - Legal and professional charges 12,978 12,656 [Net of subsidy received Rs. 103(Previous year Rs. nil)] - - Loss on sale of fixed assets 765 1,415 Advances, deposits, bad debts written off 1,270 398 Provision for bad debts & doubtful advances - 6,575 Miscellaneous expenses 9,353 7,880 Z21,360 191,807 Year ended March 31,2008 Rs.'000 Rs.'000 Interest on fixed period Loans - 44 | Purchase of services | 31,750 | 25,501 |
| Repairs and maintenance - others 4,070 4,283 Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 47 (Previous year Rs. nil)] - - Legal and professional charges 12,978 12,656 [Net of subsidy received Rs. 103(Previous year Rs. nil)] - - Loss on sale of fixed assets 765 1,415 Advances, deposits, bad debts written off 1,270 398 Provision for bad debts & doubtful advances - 6,575 Miscellaneous expenses 9,353 7,880 Z21,360 191,807 Year ended March 31,2009 March 31,2008 Rs.'000 Interest on fixed period Loans - 44 | Repairs to Plant and machinery | 70 | 113 |
| Power 9,849 9,391 Rates and taxes 6,135 4,350 Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 47 (Previous year Rs. nil)] - - Legal and professional charges 12,978 12,656 [Net of subsidy received Rs. 103(Previous year Rs. nil)] - - Loss on sale of fixed assets 765 1,415 Advances, deposits, bad debts written off 1,270 398 Provision for bad debts & doubtful advances - 6,575 Miscellaneous expenses 9,353 7,880 221,360 191,807 - Year ended March 31,2008 March 31,2008 INTEREST AND FINANCE CHARGES Rs.'000 Rs.'000 Rs.'000 | Repairs to Building | 465 | 200 |
| Rates and taxes6,1354,350Rates and taxes6,1354,350Insurance5,5436,248Printing and stationery9,4549,921[Net of subsidy received Rs. 47 (Previous year Rs. nil)]12,97812,656[Net of subsidy received Rs. 103(Previous year Rs. nil)]12,97812,656[Net of subsidy received Rs. 103(Previous year Rs. nil)]12,97812,656[Net of subsidy received Rs. 103(Previous year Rs. nil)]7651,415Advances, deposits, bad debts written off1,270398Provision for bad debts & doubtful advances-6,575Miscellaneous expenses9,3537,880221,360191,807Year endedMarch 31,2009March 31,2008Rs.'000Interest on fixed period Loans-44 | Repairs and maintenance - others | 4,070 | 4,283 |
| Insurance 5,543 6,248 Printing and stationery 9,454 9,921 [Net of subsidy received Rs. 47 (Previous year Rs. nil)] - - Legal and professional charges 12,978 12,656 [Net of subsidy received Rs. 103(Previous year Rs. nil)] - - Loss on sale of fixed assets 765 1,415 Advances, deposits, bad debts written off 1,270 398 Provision for bad debts & doubtful advances - 6,575 Miscellaneous expenses 9,353 7,880 221,360 191,807 Year ended March 31,2008 Rs.'000 Rs.'000 Interest on fixed period Loans - 44 | Power | 9,849 | 9,391 |
| Printing and stationery9,4549,921[Net of subsidy received Rs. 47 (Previous year Rs. nil)]12,97812,656[Net of subsidy received Rs. 103(Previous year Rs. nil)]12,97812,656[Net of subsidy received Rs. 103(Previous year Rs. nil)]Loss on sale of fixed assets7651,415Advances, deposits, bad debts written off1,270398Provision for bad debts & doubtful advances-6,575Miscellaneous expenses-6,575Miscellaneous expenses-191,807Vear endedMarch 31,2009March 31,2008INTEREST AND FINANCE CHARGES-44 | Rates and taxes | 6,135 | 4,350 |
| [Net of subsidy received Rs. 47 (Previous year Rs. nil)]12,97812,656Legal and professional charges12,97812,656[Net of subsidy received Rs. 103(Previous year Rs. nil)]7651,415Loss on sale of fixed assets7651,415Advances, deposits, bad debts written off1,270398Provision for bad debts & doubtful advances-6,575Miscellaneous expenses9,3537,880221,360191,807Year endedMarch 31,2009INTEREST AND FINANCE CHARGESRs.'000Rs.'000Interest on fixed period Loans-44 | | 5,543 | 6,248 |
| Legal and professional charges12,97812,656[Net of subsidy received Rs. 103(Previous year Rs. nil)]7651,415Loss on sale of fixed assets7651,415Advances, deposits, bad debts written off1,270398Provision for bad debts & doubtful advances-6,575Miscellaneous expenses9,3537,880Year endedYear endedSchedule 16March 31,2009INTEREST AND FINANCE CHARGES-44 | | 9,454 | 9,921 |
| [Net of subsidy received Rs. 103(Previous year Rs. nil)]7651,415Loss on sale of fixed assets7651,415Advances, deposits, bad debts written off1,270398Provision for bad debts & doubtful advances-6,575Miscellaneous expenses9,3537,880 221,360 191,807Year ended March 31,2009 Rs.'000Year ended March 31,2008 Rs.'000Interest on fixed period Loans-44 | | | |
| Loss on sale of fixed assets7651,415Advances, deposits, bad debts written off1,270398Provision for bad debts & doubtful advances-6,575Miscellaneous expenses9,3537,880221,360191,807Year ended March 31,2009INTEREST AND FINANCE CHARGESRs.'000Rs.'000Interest on fixed period Loans-44 | | 12,978 | 12,656 |
| Advances, deposits, bad debts written off1,270398Provision for bad debts & doubtful advances-6,575Miscellaneous expenses9,3537,880221,360191,807Year endedSchedule 16March 31,2009INTEREST AND FINANCE CHARGESRs.'000Interest on fixed period Loans-44 | | | |
| Provision for bad debts & doubtful advances-6,575Miscellaneous expenses9,3537,880221,360191,807221,360191,807Schedule 16March 31,2009INTEREST AND FINANCE CHARGESRs.'000Interest on fixed period Loans-44 | | | , |
| Miscellaneous expenses 9,353 7,880 221,360 191,807 Schedule 16 Year ended Year ended INTEREST AND FINANCE CHARGES Rs.'000 Rs.'000 Interest on fixed period Loans - 44 | | 1,270 | |
| 221,360 191,807 Year ended Year ended Schedule 16 March 31,2009 March 31,2008 INTEREST AND FINANCE CHARGES Rs.'000 Rs.'000 Interest on fixed period Loans - 44 | | - | , |
| Year ended March 31,2009Year ended March 31,2008INTEREST AND FINANCE CHARGESRs.'000Rs.'000Interest on fixed period Loans-44 | Miscellaneous expenses | | |
| Schedule 16March 31,2009March 31,2008INTEREST AND FINANCE CHARGESRs.'000Rs.'000Interest on fixed period Loans-44 | | | |
| INTEREST AND FINANCE CHARGESRs.'000Interest on fixed period Loans-44 | | | |
| Interest on fixed period Loans - 44 | | | |
| • | | KS. 000 | |
| | Interest of fixed period Loans | 7,572 | 16,062 |
| 7,572 16,106 | | | |

Schedule 17 SIGNIFICANT ACCOUNTING POLICIES

a. Accounting Convention

The Financial statements are prepared under the historical cost convention, in accordance with applicable Accounting Standards as notified under the Companies Accounting Standards Rules, 2006 and provisions of the Companies Act, 1956, as adopted consistently by the Company. All income & expenditure having a material bearing on the financial statement is accounted for on accrual basis and provision is made for all known losses and liabilities.

b. Fixed assets and depreciation

All fixed assets are stated at cost of acquisition or revaluation less depreciation and impairment loss. Depreciation on fixed assets is provided on the straight-line method based on estimated useful lives, as estimated by the management. Leasehold land is amortised over the period of lease. Assets costing less than Rs. 5000 are depreciated fully in the year of purchase. The management's estimate of the useful lives of fixed assets is as follows:

| Assets | Useful lives (in years) |
|---|-------------------------|
| Goodwill | 5 |
| Buildings | 30 |
| Airconditioners | 10 |
| Plant and machinery | 10 |
| Office equipments | 10 |
| Computers & Software | 5 |
| Electrical Installations | 10 |
| Vehicles | 6 |
| Furniture & fixtures | 10 |
| Machines capitalized and assets under Facilities management contracts | 3 |

c. Impairment of Asset :

The carrying amounts of assets in use are reviewed at each balance sheet date to determine whether there is any indication of impairment .If any such indication exists, the asset's recoverable amount is estimated. For assets that are not yet available for use, the recoverable amount is estimated at each balance sheet date. An impairment loss is recognized whenever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Impairment losses are recognized in the profit and loss account . An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined net of depreciation, if no impairment loss has been recognized.

d. Inventories

Inventories are valued at lower of cost and net realisable value. The basis of determining cost for different categories of inventory are as follows :

| Spare Parts & Consumables Raw materials and components Work-in-process | Yearly Weighted Average Basis. First in first out basis. Raw materials and component cost and appropriate share of labour and other overheads. |
|--|--|
| Finished goods | |
| Trading | Yearly Weighted Average Basis |
| Manufactured | Raw materials and component cost and appropriate share of labour and other overheads. |

e. Investments

Long term investments are carried at cost and provision is made to recognise any decline, other than temporary, in the carrying value of the investment.Current investments are stated at lower of cost and net realisable value, and provision is made to recognise any decline in the carrying value.

f. Revenue recognition

Revenue from sale of goods is recognised when significant risk and reward of ownership are transferred to the customer, which is at the point of dispatch of goods to the customer. Income from services is included in turnover when the contractual commitment to the customer has been fulfilled.

g Employee benefits

- 1) Short term employee benefits are recognised as an expense at the undiscounted amount in the Profit and Loss account of the year in which the related services are rendered.
- 2) Retirement benefits in the form of Superannuation/Pension is a defined contribution scheme and the contribution is charged to the Profit and Loss Account of the year when the contribution to the fund is due. There is no obligation other than the contribution payable to the fund.
- 3) Retirement benefit in the form of Provident Fund is a defined benefit plan administered through Company's own Provident Fund Trust.
- 4) Gratuity is determined based on actuarial valuation using the Projected Unit Credit Method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

Gratuity benefit obligation recognised in the Balance Sheet represents the present value of the obligation as reduced by the fair value of plan assets.

- 5) Leave Encashment is provided for, on the basis of an actuarial valuation on Projected Unit Credit Method made at the end of each financial year.
- 6) Actuarial gains/losses are immediately taken to Profit and Loss Account and are not defined.

h Foreign Currency Transactions

Foreign Exchange transactions are recorded at the exchange rates prevailing at the date of transaction. Realised gains and losses on foreign exchange transactions during the year, are recognized in the profit and loss account. Foreign currency assets and liabilities are translated at year-end rates and resultant gains/ losses on foreign exchange translation, are recognized in the profit and loss account.

In case of forward contracts:

- a) The premium or discount on all such contracts arising at the inception of each contract is amortized as income or expense over the life of the contract.
- b) The exchange difference is calculated as the difference between the foreign currency amount of the contract translated at the exchange rate at the reporting date, or the settlement date where the transaction is settled during the reporting period, and the corresponding foreign currency amount translated at the later of the date of inception of the forward exchange contract and the last reporting date. Such exchange differences are recognized in the profit and loss account in the reporting period in which the exchange rates change.
- c) Any profit or loss arising on the cancellation or renewal of forward contracts is recognized as income or as expense for the period.

i Warranty

The provision for warranty cost is made based on the technical estimates made by the management for the expenditure to be incurred.

j Income Taxes

Income taxes and Fringe Benefit Taxes are accrued in the same period in which the related revenue and expenses arise. The differences that result between the taxable profit and the profit as per the financial statements are identified and thereafter deferred tax assets or deferred tax liabilities are recorded as timing differences, namely the differences that originate in one accounting period and reverse in another, based on the tax effect of the aggregate amount being considered. The tax effect is calculated on the accumulated timing differences at the end of an accounting period based on prevailing enacted regulations. Where there is unabsorbed depreciation or carry forward losses, deferred tax assets are recognised only to the extent there is reasonable certainty of realisation in future. Such assets are reviewed at each balance sheet date for realisability.

k Borrowing Cost

Borrowing cost that is directly attributable to acquisition, production or construction of qualifying asset is added to the cost of that asset. Other borrowing cost is recognised as an expense in profit and loss account.

1 Provisions, Contingent Liabilities and Contingent Assets

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognized but are disclosed in the Notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

| SCHEDULE 18 NOTES TO THE ACCOUNTS | | | | | |
|---|--|--|-----------------------------------|-------------------------------------|--------------------------------------|
| | | | | 2008-09 Current year Rs. '000 | 2007-08 Previous year Rs.' 000 |
| | provided for : disputed by the Company sputed by the Company * amount of Rs. 28715 (Previous year 9,4 oner of Sales Tax and remanded back to bective states to which the cases pertain,fr apany has deposited Rs. 105,980 (previor loans & advances under "Balance with C an order received from Central Sales Ta an order received from Central Sales Ta ar 1998-99,1999-00 and 2000-01 amount en remanded back to the assessing authou | 471) set aside by the sales tax assessir or passing orders bas us year 89,827) Government Authorit x Appellate, Noida in ting to Rs.32,892. rities. | ig ed on June'09 | 11,408 226,120 2,925 | 22,826 227,820 11,324 |
| Auditors' remuneration * As auditors' Taxation matters For other matters Out of pocket expenses * exclusive of service tax. | | | | 2,100 200 1935 400 116 | 2,100 100 285 - |
| 4 (a) Capacities and production : | | | | | |
| | Licensed Capacity (p.a.) | Instal | Installed Capacity * (p.a.) | V | Actual production |
| | 2008-09 2007-08 | 08 2008-09 | 2007-08 | 3 2008-09 | 0 2007-08 |
| Photocopiers (Nos.) Electronic white copy board (Nos.) Duplicating machines (Nos.) Electronic stencil cutter (Nos.) | N.A. N.A. N.A. N.A. N.A. N.A. N.A. | RI N N N | 6,000 3,600 13,100 1,200 | | 518 |

* As certified by the management and relied on by the auditors being a technical matter.

NOTES TO THE ACCOUNTS SCHEDULE 18

| Company. | |
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| Class of goods | | Openir | Opening Stock | þ | | a | Class of goods Opening Stock Dening Stock Purchases/Productic | Purchases/Production | |
|---|------------------------------------|---------------------------------|----------------------|----------------|---|--------|---|----------------------|-----------|
|) | 200 | 2008-2009 | 20 | 2007-2008 | | 200 | 2008-2009 | 200 | 2007-2008 |
| | Qty. | Value | Qty. | Value | | Qty. | Value | Qty. | Value |
| | No. | Rs. 000 | No. | Rs. 000 | | No. | Rs. 000 | No. | Rs. 000 |
| Photocopiers # | 65 | • | 16 | 29 | | • | • | I | • |
| Fax Machines | e | 6 | 3 | 11 | | • | • | • | • |
| Multi-function products # | 2142 | 178,223 | 960 | 108,742 | 8 | 16,968 | 1,070,296 | 14,010 | 791,181 |
| Duplicating machines (Nos.) # | 40 | 872 | 534 | 11,357 | ∻ | • | I | 518 | ı |
| Electronic stencil cutter (Nos.) | ı | | ı | I | | I | I | I | I |
| Components for sale and service of | | | | | | | | | |
| field machines * Service Income | • | 114,993 | | 109,738 | | • • | 431,609 | 1 | 336,042 |
| | | 294.097 | | 229.876 | | ı | 1.501.904 | | 1.127.223 |
| | | | Sales | | | | Closin | Closing Stock | |
| | 200 | 2008-2009 | 20 | 2007-2008 | | 200 | 2008-2009 | | 2007-2008 |
| | Qty. | Value | Qty. | Value | | Qty. | Value | Qty. | Value |
| | No. | Rs. 000 | No. | Rs. 000 | | No. | Rs. 000 | No. | Rs. 000 |
| Photocopiers # | 64 | • | (49) | ı | | | • | 65 | - |
| Fax Machines | 1 | • | • | | | 6 | 6 | 3 | 6 |
| Multi-function products # | 15,077 | 1,396,906 | 12,828 | 1,244,140 | | 4033 | 320,396 | 2,142 | 178,223 |
| Duplicating machines (Nos.) # | 14 | • | 494 | 17,373 | | 26 | 455 | 40 | 872 |
| Electronic stencil cutter (Nos.) | | • | ı | 1 | | • | • | I | ı |
| Components for sale and service of | | | | | | | | | |
| field machines* | • | 478,308 | ı | 426,175 | | • | 137,470 | I | 114,993 |
| Service Income | | 544,116 | ' | 507,455 | | ' | ' | I | 1 |
| | | 2,419,330 | | 2,195,143 | | | 458,330 | | 294,097 |
| # Does not include quantities of accessories along with the machines.* Due to difference in units of measurement, it is not practical to provide the quantitative information. | long with the n is not practica | nachines. I to provide the q | uantitative | e information. | | | | | |

Multi-function products excludes 8 nos. (previous year 166) nos. transferred to fixed assets during the year amounting to Rs.4132 (previous year Rs.8,663). Includes nil (previous year 518 nos) produced during the year. 8

Material consumed includes write down of slow / non-moving inventory amounting to Rs.4,410(previous year Rs.3514). **α 4 ω**

Value and quantitative break up of consumption of raw material and packing materials

| Particular | Unit | 2008-09 | 2007-08 | -08 |
|------------------------------------|----------|---|---------------------|---------------------------------|
| | Quantity | y Amount (Rs. '000) | Quantity | Amount (Rs. '000) |
| Container and packing | Pieces | | | 226 |
| Components | - | | * | 5,140 |
| | | • | | 5,366 |
| * Due to difference in units of me | anac | ement it is not practical to provide the quantitative information | he quantitative inf | ormation in respect of nurchase |

Due to difference in units of measurement, it is not practical to provide the quantitative information in respect of purchased components.

SCHEDULE 18 NOTES TO THE ACCOUNTS

6 Value of imported / indigenous raw materials and components, spare parts and percentage of each to the total consumption.

| | • | 2008-09 | | 2007-08 | |
|---|-----------------------------------|------------|------------------|------------|--------------|
| | | Percentage | Value | Percentage | Value |
| | | | Rs. ' 000 | | Rs. ' 000 |
| | Raw Material and components | | | | |
| | Imported | - | - | 3 | 187 |
| | Indigenous | - | - | 97 | 5,293 |
| | | - | - | 100 | 5,480 |
| | | | Current year | Р | revious year |
| | | | Rs. ' 000 | | Rs. ' 000 |
| 7 | CIF Value of imports | | | | |
| | Raw material and components | | - | | 407 |
| | Finished goods and spares parts | | 1,309,155 | | 907,301 |
| 8 | Expenditure in foreign currency : | | | | |
| | Travelling | | 1,662 | | 577 |
| | Salaries | | 6,233 | | 3,114 |
| | Others | | 1,404 | | 430 |
| 9 | Earnings in foreign exchange | | | | |
| | Export of goods on FOB basis | | - | | 18,940 |
| | Others | | 63,606 | | 4,276 |

10 Dues from Erstwhile Joint Venture Partners:

The Company has outstanding dues amounting to Rs. 17,953 K from erstwhile Joint Venture partners ageing more than 3 years. The Company has filed civil suits against the erstwhile joint venture partners for recovery of all the above stated amount in the Hon'ble High Court of Mumbai. The cases are yet to come up for hearing. In view of the pending civil suits against the erstwhile joint venture partners, necessary provision has been made in the books of accounts against the outstanding amount from joint venture partners. The management is hopeful of recovery of the said amount.

11 Basic earnings per share has been calculated by dividing profit for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. The company has not issued any potential equity shares and accordingly, the basic earning per share and diluted earning per share are the same. Earnings per share has been computed as under:

| | | Rs. in '000 |
|--|------------|-------------|
| | 2008-09 | 2007-08 |
| Profit for the year attributable to equity shareholders | 125,439 | 163,524 |
| Weighted Average Number of equity shares outstanding during the year | 39,766,961 | 39,766,961 |
| Earning Per Share Basic & Diluted | 3.15 | 4.11 |
| (Rs. per equity Share of Rs. 10/- each) | | |

12 Leases (As Lessor)

Finance Leases :

The company gives Photo copiers on finance lease to selected companies. The machines are given for the major part of the estimated useful life of the asset.

Reconciliation between the gross lease recoverable and the present value of minimum lease payment (net lease recoverable) at the balance sheet date is as under.

| | 2008-09 (Rs.In'000) | 2007-08 (Rs.In'000) |
|---------------------------|------------------------|------------------------|
| Lease Recoverable (Gross) | 194,119 | 137,704 |
| Unearned Finance Income | 48,186 | 52,013 |
| Lease Recoverable (Net) | 145,933 | 85,691 |

Gross lease recoverable and the present value of minimum lease payment receivable (net lease recoverable) at the balance sheet date for the following periods are as follows:

| | | | | | | (Rs.In'000) |
|---------------------------|---------|-------------|---------|----------------|---------|---------------|
| | Wi | thin 1 year | Fro | m 1 yr to 5 yr | More | e than 5 yrs. |
| | 2008-09 | 2007-08 | 2008-09 | 2007-08 | 2008-09 | 2007-08 |
| Lease Recoverable (Gross) | 98,473 | 100,619 | 95,646 | 37,085 | - | - |
| Lease Recoverable (Net) | 56,887 | 53,266 | 89,046 | 32,425 | - | - |

Operating Lease

The company gives photocopiers on cancellable operating lease for a period for substantially less then the estimated useful life of machine. The monthly rental accruing to the Company on such leases is recognized as income in the profit and loss account in accordance with the provisions of Accounting Standard 19 issued by the Institute of Chartered Accountants of India.

Leases (As Lessee)

The Company has taken on lease, premises for sales & service offices, warehouses for storage of inventories and accommodation for its employees that are renewable on a periodic basis at the option of both the lessor and lessee.

| Particulars | 2008-09 | 2007-08 |
|--|---------|---------|
| Lease rental charges for the year (Net) | 66,682 | 50,572 |
| Further lease rental obligation payable (under non cancellable leases) | | |
| Not Later then one year | 22,736 | 12,985 |
| Later then one year but not later then five years | 19,037 | 11,382 |
| Total | 41,773 | 24,367 |

13 Managerial remuneration :

| | 2008-09 | 2007-08 |
|---|------------|------------|
| Key Managerial Personnel | Rs.in '000 | Rs.in '000 |
| Salary * | 7,827 | 7,592 |
| Contribution to provident and other funds # | 816 | 651 |
| Perquisites | 553 | 502 |
| | 9,196 | 8,744 |
| Director's sitting fees | 170 | 120 |

* excludes expense towards leave encashment, since the same is based on actuarial calculations for the company as a whole. # Contribution to gratuity fund has been calculated based on managements' estimate.

| SCHEDULE 18 | |
|--------------------|--|
| | |

- NOTES TO THE ACCOUNTS 14 Related party transactions i) Related parties where contro
- Related parties where control exists: Ricoh Company Limited, Japan (Holding company) Related parties with whom transactions have taken place : E:

| | - |
|---------------------------------------|-----------------------------|
| 2008-09 | 2007-08 |
| Fellow subsidiaries | Fellow subsidiaries |
| Ricoh Europe B.V. | Ricoh Europe B.V. |
| Ricoh Asia Pacific Operations Limited | GR Advanced Material |
| NRG International Limited | Ricoh Asia Pacific Ope |
| Ricoh (Thailand) Limited | NRG International Lin |
| Ricoh Express (SZ) Warehouse | Ricoh Hong Kong |
| × × 4 | |

Key Management personnel Mr.N.Maitra, Managing Director Mr.Marc Shiratori ΞΞ

al Limited perations Limited irector t.Cen nel imited

| Ricoh Hong Kong Ricoh Corporation USA Ricoh South America Dist Key Management personna Mr.N.Maitra, Managing Di | Mr.Marc Shiratori | |
|---|-------------------|--|
| ų | | |

| Related parties disclosure : | Purchases | Sales | | Interest Expense | 5 | Commission Warranty Received | | Subsidy & Other Income | | Reimbursement . of Fyn | ement. | Managerial Remuneration | erial ration | Pay | Payable | Receivable | vable |
|--|------------------|---|----------|-------------------|--------|---------------------------------|----------|---------------------------|---|---------------------------|---------|----------------------------|-----------------|---------|---------|------------|---------|
| | 2008-09 2007- | 2007-08 2008-09 2007-08 2008-09 2007-08 | 007-08 2 | 008-09 200 | - | 2008-09 2007-08 | 007-08 2 | 2008-09 2007-08 | | 2008-09 | 2007-08 | 2008-09 2007-08 | 2007-08 | 2008-09 | 2007-08 | 2008-09 | 2007-08 |
| 1 Holding Company | | | F | ╞ | F | F | F | F | Γ | | | | | | | | |
| Ricoh Company Limited | 289 813,892 | 92 | | - 1) | 11,855 | | | | | 1,090 | 3,516 | | | • | 238,302 | 461 | (34) |
| i) Commission Received | | | | | | · | 2,325 | | · | | | | | | | | |
| ii) Warranty Received | | | | | | 683 | 1,951 | | | | | | | | | | |
| iii) Subsidy Received against Expenses | | | | | | ŀ | ' | | | | | | | | | | |
| iv) Other Income | | | | | | • | ' | 8 | | | | | | | | | |
| 2 Fellow Subsidiary | | | | | | | | | | | | | | | | | |
| a) Ricoh Asia Pacific Operations Ltd. | 1,270,721 11,166 | 99 | | | | | | | | 1,562 | • | | | 316,644 | 11,125 | • | |
| i) Commission Received | | | | | | | | | | | | | | | | | |
| ii) Warranty Received | | | | | | 1,759 | ' | | • | | | | | | | | |
| iii) Subsidy Received against Expenses | | | | | | · | ' | 62,526 | ' | | | | | | | | |
| iv) Other Income | | | | | | • | ' | 1,879 | • | | | | | | | | |
| b) NRG International Limited | 2,662 15,900 | 00 | | | | 397 | ' | | | | | | | 1,318 | 344 | • | 1 |
| c) Ricoh (Thailand) Limited | • | • | • | • | • | · | ' | • | • | • | | • | 1 | • | ' | • | ' |
| d) Ricoh Express (SZ) Warehouse | • | • | • | • | • | · | ' | · | • | • | ' | • | ' | • | - | • | ' |
| e) Ricoh Europe B.V. | • | • | • | • | • | · | ' | · | • | • | ' | • | ' | 64 | 50 | • | 1 |
| f) GR Advanced Material Limited | 37,596 | 96 | | | | | | | | | | | | • | 5,155 | | |
| g) Ricoh Hong Kong | 1,771 | • | 2,791 | | | | | | | | | | | • | 411 | | 24 |
| h) Ricoh South America Dist.Cen | | 15 | | | | | | | | | | | | | | | |
| 3 Key Management Personnel | | | | | | | | | | | | | | | | | |
| Mr.N.Maitra, Managing Director | | | | | | | | | | | | 6,784 | 6,021 | 227 | 282 | | |
| Mr.Marc Shiratori, Whole Time Director | | | | | | | | | | | | 2,412 | 2,723 | | | | |
| Director's Fees | | | | | | | _ | | | | | 170 | 120 | | | | |

RICOH

15

| 2008-09 | 2007-08 |
|---------|---|
| | |
| | |
| | |
| 10,596 | 16,639 |
| 6,839 | 5,600 |
| | 2,235 |
| 149 | 487 |
| 10,689 | · |
| • | 362 |
| 2,624 | 1,847 |
| 30,897 | 27,170 |
| | |
| | 4,860 |
| 1,746 | I |
| 2,585 | 2,929 |
| 4,331 | 7,789 |
| 26,566 | 19,381 |
| | 10,596 6,839 6,839 10,689 2,624 30,897 1,746 2,585 2,585 2,566 |

16 Details of investments purchased and sold during the period 1 April 2008 to 31 March 2009 is as follows:

| 00, | |
|-----|--|
| ii. | |
| unt | |
| non | |
| 2 | |

| Birla Sun Life Arnount (Rs.) 2008 Birla Sun Life No. of units No. of units Birla Sun Life 10 8,226,254 HDFC Liquid Fund 10 3,459,129 Sundaram mutual fund 10 3,459,129 Tata Liquid Fund 10 3,459,129 Reliance liquid fund 10 7,429,634 Reliance liquid fund 1,000 7,4175 Prodential ICICI Mutual Fund 10 1,647,264 | | | | | | | ning | |
|---|-----------------|---------|--------------|---------|-----------------|---------|--------------------|---------|
| Amount (Rs.) Nc Amount (Rs.) Nc Ind 10 8 Ind 10 3 | 2008-09 | -09 | 2007-08 | -08 | 2008-09 | -00 | 2007-08 | -08 |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | Quantity Amount | Amount | Quantity | Amount | Quantity Amount | Amount | Quantity Amount | Amount |
| 10 8,2 ad 10 3,4 10 3,4 10 10 1,000 7,4 10 1,000 1,6 11 1,000 1,6 | No. of units | | No. of units | | No. of units | | No. of units | |
| ad 10 3,4 10 3,4 10 3,4 10 10 3,4 10 10 10 10 10 10 10 10 10 10 10 10 10 | 8,226,254 | 82,000 | 8,081,146 | 86,500 | 8,226,254 | 82,000 | 8,081,146 | 86,629 |
| ad 10 10 7,4 10 7,4 10 16 16 16 17,4 16 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 16 17,4 17,4 17,4 17,4 17,4 17,4 17,4 17,4 | 3,459,129 | 34,500 | 14,307,194 | 143,500 | 3,459,129 | 34,500 | 14,307,194 143,813 | 143,813 |
| 1,000 1,000 7,4 10 7,4 16 1,6 10 16 16 17,4 16 17,4 16 17,4 16 17,4 17,4 17,4 17,4 17,4 17,4 17,4 17,4 | | | 10,467,948 | 105,000 | | | 10,467,948 | 105,399 |
| 10 7,4 1,000 1,600 1,010 1,6 | | | 34,993 | 39,000 | | | 34,993 | 39,108 |
| 1,000 1,000 1,600 | 7,429,634 | 113,500 | 1,635,355 | 25,000 | 7,429,634 | 113,500 | 1,635,355 | 25,059 |
| 10 | 74,175 | 74,017 | 19,478 | 19,500 | 74,175 | 74,017 | 19,478 | 19,561 |
| 01 | 1,647,264 | 19,500 | 7,805,775 | 92,500 | 1,647,264 | 19,500 | 7,805,775 | 92,914 |
| UTI Liquid Cash plan 1,000 | | | 57,875 | 59,000 | | | 57,875 | 59,075 |
| Sundaram BNP PARIBAS 4,461,830 | 4,461,830 | 44,500 | | | 4,461,830 | 44,500 | | |
| Total 25,298,285 | 25,298,285 | 368,017 | 42,409,763 | 570,000 | 25,298,285 | 368,017 | 42,409,763 571,558 | 571,558 |

SCHEDULE 18

NOTES TO THE ACCOUNTS

17 Net Employee Cost

- A) In accordance with the transitional provision of Accounting standard (AS-15) (Revised 2005) on "Employee Benefit", an amount of Rs. Nil (previous year Rs.704) has been adjusted against the opening balanceof Profit & Loss Account, net of deffered tax.
- B) The employee's Gratuity Fund Scheme of erstwhile Gestetner India Limited is managed by LIC of India and the employees Gratuity Fund Scheme of Ricoh India Limited is managed by its own Trust Fund and both the schemes are defined benefit plans. The present value of obligation is determined based on actuarial valuation using the Projected Unit Credit Method, which recognises each period of service as giving rise to additional unit of employees benefit entitlement and measures each unit seperately to build up the final obligation. The obligation for Leave Encashment is recognised in the same manner as gratuity.

Amount in '000

RICOH

| | | 2008-09 | | 2007-08 |
|--------------------------------|----------|-------------|----------|-------------|
| Particulars | Gratuity | Leave | Gratuity | Leave |
| | Funded | Enchashment | Funded | Enchashment |
| | | (Unfunded) | | (Unfunded) |
| Current Service Cost | 3,793 | 2,522 | 3,445 | 2,162 |
| Interest Cost | 2,934 | 1,236 | 3,104 | 1,167 |
| Expected return on plan assets | (3,047) | - | (2,840) | - |
| Actuarial (gain)/loss | 1,191 | 2,590 | 3,883 | (1,439) |
| Net Cost | 4,872 | 6,348 | 7,588 | 1,890 |

I. Expense recognised during the year.#

II Net Asset/Liability recognised in the Balance Sheet as at March31,2009

| | | 2008-09 | | 2007-08 |
|---|----------|-------------|----------|-------------|
| Particulars | Gratuity | Leave | Gratuity | Leave |
| | Funded | Enchashment | Funded | Enchashment |
| | | (Unfunded) | | (Unfunded) |
| Fair value of plan asset as at March 31,2009 | 32,177 | - | 29,273 | - |
| Present value of obligation as at March 31,2009 | 41,737 | 20,122 | 37,927 | 16,474 |
| Amount recognised in Balance Sheet | 9,560 | 20,122 | 8,654 | 16,474 |

III Reconciliation of opening and closing balances of Defined Benefit obligation

| | | 2008-09 | | 2007-08 |
|--|----------|-------------|----------|-------------|
| Particulars | Gratuity | Leave | Gratuity | Leave |
| | Funded | Enchashment | Funded | Enchashment |
| | | (Unfunded) | | (Unfunded) |
| Defined Benefit obligation as at April 1,2008 | 37,927 | 16 | 39,474 | 14,584 |
| Current service cost | 3,793 | 2,522 | 3,441 | 2,162 |
| Interest cost | 2,934 | 1,236 | 3,104 | 1,167 |
| Actuarial (gain)/loss on obligation | 976 | 2,590 | 3,782 | (1,439) |
| Benefit paid | (3,894) | (2,700) | (11,874) | - |
| Defined Benefit obligation as at March 31,2009 | 41,737 | 3,664 | 37,927 | 16,474 |

<u>RICOH</u>

IV Reconciliation of opening and closing balances of fair value of plan assets

| | 2008-09 | 2007-08 |
|--|-------------------|-------------------|
| Particulars | Gratuity (Funded) | Gratuity (Funded) |
| Fair value of plan asset as at beginning of the year * | 28,342 | 28,961 |
| Expected return on plan asset | 3,047 | 2,840 |
| Actuarial gain/(loss) | (215) | 115 |
| Employer contribution | 4,897 | 9,231 |
| Benefit paid | (3,894) | (11,874) |
| Fair value of plan asset at year end | 32,177 | 29,273 |
| Actual return on plan assets | - | |

* An amount of Rs.931 pertaining to prior years, is adjusted in the opening balance of the current year.

V Investment details

| | 2008-09 | 2007-08 |
|---|-------------------|-------------------|
| Particulars | Gratuity (Funded) | Gratuity (Funded) |
| Insurer Managed Funds | 18,604 | 15,246 |
| Company Managed Trust Fund | | |
| - Government of India Securities | 3.78 % | 3.78 % |
| - High quality corporate bonds | 3.00 % | 3.00 % |
| - Special deposit scheme (FDR with SBI) | 84.08 % | 84.08 % |
| - Bank balance | 9.14 % | 9.14 % |

VI Actuarial assumption

| | | 2008-09 | | 2007-08 |
|--|----------|-------------------------|----------|-------------------------|
| Particulars | Gratuity | Leave | Gratuity | Leave |
| | Funded | Enchashment Unfunded | Funded | Enchashment Unfunded |
| Morality Table (LIC) | | | 1994-96 | 1994-96 |
| Discount rate (per annum) | 7.50% | 7.50% | 8% | 8% |
| Expected rate of return on plan assets (per annum) | 10.75% | - | 10% | - |
| Rate of escalation in salary (per annum) | 4.50% | 4.50% | 5.5% | 5.5% |

C) Retirement benefits:

The Company manages Provident Fund plan through Company's own Provident Fund Trust for its employees. The plan envisages contribution by the employer and employees and guarantees interest at the rate notified by the Provident Fund authority. The contribution by the employer and employee together with interest are payable at the time of separation from service or retirement which ever is earlier. As per the management's estimate the actuarial valuation cannot be applied to reliably measure Provident Fund liability in the absence of any guidance. However the Company has taken the actuarial valuation of its interest liability shortfall as per which an amount of Rs.1,239 has been recognised as a liability as at 31st March,2009 which is reflected in the Schedule 9 - Current Liabilities and Provisions of the Balance Sheet.

Contribution as recognised as expense for the period are as under : (*)

| | 2008-09 | 2007-08 |
|--|---------|---------|
| Employer's Contribution to Pension Scheme | 4,603 | 4,571 |
| Employer's Contribution to Superannuation Fund | 2,721 | 2,968 |

* - Included in Schedule 13 Contribution to provident and other funds under the head "Employees' Remuneration and benefits.

- Included in Schedule 13 Salaries, wages and bonus under the head "Employees' Remuneration and benefits.

Segmentwise reporting : 19

The company markets imaging products (i.e.Photocopiers, Facsimile machines and Electronic White Boards) to various customers directly and also through dealers. Accordingly, channel of marketing is direct or indirect comprising the primary basis of segmental information set out in these financial statements.

Revenue and expenses in relation to segments are categorised based on items that are individually identifiable to that segment.

Segment assets and liabilities have been identified with the reportable segments.

There are no secondary reportable segments identified by the company.

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| | | | | | | | | | | (NNN III .CNI) |
|--|-----------|----------------|------------------|---------|---------------|-----------|---------|--------------|-----------|----------------|
| | | SEGMENTS | ENTS | | | | TOTAL | CAL | | |
| | DIRECT CH | DIRECT CHANNEL | INDIRECT CHANNEL | CHANNEL | TOTAL SEGMENT | GMENT | OTHER 1 | OTHER INCOME | TOTAL | AL |
| | 2008-09 | 2007-08 | 2008-09 | 2007-08 | 2008-09 | 2007-08 | 2008-09 | 2007-08 | 2008-09 | 2007-08 |
| External Revenue | 1,231,657 | 1,207,717 | 1,187,673 | 986,900 | 2,419,330 | 2,194,617 | 22,120 | 11,320 | 2,441,450 | 2,205,937 |
| TOTAL REVENUE | 1,231,657 | 1,207,717 | 1,187,673 | 986,900 | 2,419,330 | 2,194,617 | 22,120 | 11,320 | 2,441,450 | 2,205,937 |
| SEGMENT RESULT | 80,738 | 161,171 | 100,722 | 118,626 | 181,460 | 279,797 | 22,120 | 11,320 | 203,580 | 291,117 |
| Interest expense | | | | | | | | | 7,572 | 16,106 |
| NET PROFIT BEFORE TAX | | | | | | | | | 196,008 | 275,011 |
| OTHER INFORMATION | | | | | | | | | | |
| CAPITAL EMPLOYED | | | | | | | | | | |
| Segment Assets-Segment Liabilities as per reasonable estimate | | | | | | | | | | |
| Segment Assets | 929,844 | 867,273 | 855,018 | 569,189 | | | | | 1,784,862 | 1,436,462 |
| Segment Liablities | 421,299 | 327,757 | 409,946 | 273,342 | | | | | 831,245 | 601,099 |
| Unallocated Assets | | | | | | | | | 26,570 | 19,385 |
| Capital employed | 508,545 | 539,516 | 445,072 | 295,847 | | | | | 980,187 | 854,748 |

49

- 19 The blocked accounts are included in the Company's accounts at the pre-devaluation rates of exchange. Necessary adjustment on account of any change in the rate of exchange would be made as and when remittance is received. Reply is awaited to the application made by the Company to the Central Government seeking permission to disclose the blocked accounts at pre-devaluation rate of exchange.
- 20 Excise duty relating to sales has been disclosed as a reduction from turnover.Excise duty related to difference between the closing stock and the opening stock has been disclosed in schedule 12 "Increase/(Decrease) in excise duty on opening & closing stock of finished goods".

21 Derivative Instruments

a) As on 31 March09, the Company has the following derivative instruments outstanding :

i) Forward currency exchange contracts USD-INR to USD 3500 for the purpose of hedging its exposure to foreign Accounts Payable (Previous Year Nil).

- b) The year end foreign currency exposures that have not been hedged by derivative instrument or otherwise are as under :
 - i) Accounts Payable USD 3869 (Previous Year USD 6433), EURO 20 (Previous Year 257) and GBP nil (Previous Year 64).
 - ii) Accounts Receivable USD 1066 (Previous Year 58), Japanese Yen nil (Previous Year 1457).
- 22 Capital commitment (net of advances) amounting to Rs.1,469 (previous year Rs.1,890) for the period ended 31st March,2009
- 23 The Company has initiated the process of identification of Micro and Samll Suppliers as defined under Micro,Small and Medium Enterprises Development Act, 2006. Based on responses received so far and the profile of suppliers,Management is of the opinion that during the period ended 31st March, 2009 the Company had no such amounts payable to such Suppliers.

24 Regrouping of Figures:

The figures for the previous year have been regrouped wherever necessary.

RICOH INDIA LIMITED

CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2009

| PARTICULARS | Year ended | Year ended |
|---|---------------------------|-----------------|
| | 31st March 2009 | 31st March 2008 |
| | Rs.'000 | Rs.'000 |
| A.CASH FLOW FROM OPERATING ACTIVITIES | | |
| NET PROFIT/(LOSS)BEFORE TAX | 196,008 | 275,011 |
| Adjustments For : | | |
| Depreciation / Amortisation | 61,184 | 61,135 |
| Loss/(profit) on sale of fixed assets | (369) | 1,291 |
| Provision for bad debts | - | 6,575 |
| Dividend income (net) | (1,092) | (1,558) |
| Bad Debts write off | 1,209 | 398 |
| Liability written back | (7,448) | - |
| Interest paid | 7,572 | 16,106 |
| Interest Received | (4,436) | (3,994) |
| Unrealised Foreign exchange loss/(gain) | 3,382 | 2,229 |
| Operating profit/(loss) before working capital changes | 256,010 | 357,193 |
| Adjustments for : | | , |
| (Decrease)/Increase in current liabilities and provisions | 284,964 | (7,769) |
| (Increase)/Decrease in inventories | (163,267) | (62,836) |
| (Increase)/Decrease in sundry debtors | (126,466) | (22,109) |
| Decrease/(increase) in loans and advances | (257,120) | 39,742 |
| Cash generated from operations | (5,879) | 304,221 |
| (Net Taxes paid) | (86,705) | (98,953) |
| NET CASH (USED) IN OPERATIONS (A) | (92,584) | 205,268 |
| B.CASH FLOW FROM INVESTING ACTIVITIES | (,) | 200,200 |
| Purchase of fixed assets | (34,463) | (34,897) |
| Sale of fixed assets | 1,537 | 842 |
| Interest Received | 4,978 | 3,545 |
| Dividend income (net) | 1,092 | 1,558 |
| NET CASH (USED) IN INVESTING ACTIVITIES (B) | (26,856) | (28,952) |
| C.CASH FLOW FROM FINANCING ACTIVITIES | (20,050) | (20,952) |
| Interest paid | (9,719) | (14,634) |
| Dividend paid | (19,883) | (14,034) |
| Corporate tax on dividend paid | (3,379) | |
| Redemption of Preference Share Capital | (3,37) | (50,000) |
| NET CASH FROM FINANCING ACTIVITIES (C) | (32,982) | (64,634) |
| NET INCREASE/ (DECREASE) IN | (52,702) | (07,037) |
| CASH EQUIVALENTS (A+B+C) | (152,421) | 110,886 |
| Cash and cash equivalents (opening balance) * | (132,421) | 110,000 |
| Cash and bank balances (Refer Schedule 7 of the Balance Sheet) | 366,091 | 255,205 |
| Cash and Dank Datances (Neter Schedule / Of the Datance Sheet) | 366,091 | 255,205 |
| Cash and each aquivalents (classing balance) # | 300,091 | 255,205 |
| Cash and cash equivalents (closing balance) # Cash and bank balances (Refer Schedule 7 of the Balance Sheet) | 212 670 | 366,091 |
| Cash and bank balances (Keler Schedule / of the Balance Sheet) | <u>213,670</u> 213,670 | 366,091 |
| | 213,070 | 300,091 |

* includes Rs.49,129 (Previous year Rs.38,447) unavailable cash on account of margin money.

includes Rs 29,658 (Previous year Rs. 49,129) unavailable cash on account of margin money.

includes Rs. 317 (Previous year Rs. 317) unavailable cash on account of blocked accounts.

a. The above cash flow statement has been prepared in accordance with the "Indirect method" as set out in the Accounting Standard 3 - Cash Flow

Statements, issued by the Institute of Chartered Accountants of India.

b. Cash and cash equivalents consist of cash on hand and balances with scheduled and non scheduled banks.

c. This is the Cash Flow Statement referred to in our report of even date.

For SAHNI NATARAJAN & BAHL

Chartered Accountants

Date : June 30, 2009

| For and on Behalf of Boan | ď |
|---------------------------|---|
|---------------------------|---|

M. Ishida **D.C. Singhania** Director Director (SURESH MALIK) Partner N.Maitra Manoj Kumar Membership No. 082224 Managing Director VP- Finance Place: New Delhi

51

U.P.Mathur R. K. Pandey Director

Director

A.Chopra Company Secretary

RICOH

BALANCE SHEET ABSTRACT AND A COMPANY'S GENERAL BUSINESS PROFILE SCHEDULE VI PART IV

COMPANIES ACT, 1956

| I. Reg | sistration Details | | | | | | | | | | | | | |
|---------------------|------------------------|--|-----------------------------|---------------------------|-------------------------------|--|--|--|--|--|--|--|--|--|
| Regis | tration No. 7469 | 94 | State | Code 11 (Refer Code List) | | | | | | | | | | |
| Balan Date | ce Sheet | 31 03 2009 Date Month Year | | | | | | | | | | | | |
| II. | Capital Paisod durin | g the year (Amount in Rs. ' | Thousands) | | | | | | | | | | | |
| 11, | Public Issue | Rights Issue | Bonus Issu | 1e | Private Placement | | | | | | | | | |
| | NIL | NIL | NIL | - | NIL | | | | | | | | | |
| III. | Position of Mobilisati | ion and Deployment of Fund | ds (Amount in Rs. Thousand | - s) | | | | | | | | | | |
| | Total Liabilities | Total Assets | | | | | | | | | | | | |
| | 980187 | 980187 | | | | | | | | | | | | |
| | Sources of Funds | | | | | | | | | | | | | |
| | Paid - Up Capital | Reserves & Surplus | Secured Loans | Unsecured Loans | | | | | | | | | | |
| | 397674 | 582513 | NIL | NIL | | | | | | | | | | |
| | Application of Funds | | | | | | | | | | | | | |
| | Net Fixed Assets | Investments | Net Current As | sets | | | | | | | | | | |
| | 110762 | 4 | 842855 | | | | | | | | | | | |
| | Misc. Expenditure | Accumulated Losses | Deferred Tax Assets | | | | | | | | | | | |
| *** | | | | | | | | | | | | | | |
| IV. | | | (Amount in Rs. Thousands) | | | | | | | | | | | |
| | Turnover 2441450 | Total Expenditure | | | | | | | | | | | | |
| | | ss Before Tax | + - Profi | + - Profit/Loss After Tax | | | | | | | | | | |
| | + 196008 | | | + 125439 | | | | | | | | | | |
| | Please Tick Appropr | iate box (+) for Profit (-) for | · Loss | | | | | | | | | | | |
| | Earning per Share in | | Dividend Rate | dend Rate % | | | | | | | | | | |
| | 3.15 | | NIL | | | | | | | | | | | |
| V. G | eneric Names of the T | hree Principal Products/Ser | vices of Company (as per mo | onetary terms) | | | | | | | | | | |
| | Code No.(ITC Code) | 84433930 | | • | | | | | | | | | | |
| | ict Description | | PHOTO COPYING APPARATUS | | | | | | | | | | | |
| | I. I. | | | | | | | | | | | | | |
| Item | Code No.(ITC Code) | 84433100 | | | | | | | | | | | | |
| Produ | ict Description | COLOUR PRINTER | COLOUR PRINTER | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | Code No.(ITC Code) | 84729020 | | | | | | | | | | | | |
| Product Description | | DIGITAL DUPLICA | DIGITAL DUPLICATOR | | | | | | | | | | | |
| | | | For and or | n Behalf of Board | | | | | | | | | | |
| | | M. Ishida | D.C. Singhania | U.P.Mathur | R. K. Pandey | | | | | | | | | |
| | | Director | Director | Director | Director | | | | | | | | | |
| | | N.Maitra | Manoj Kumar | A Chopre | | | | | | | | | | |
| | | Managing Director | VP- Finance | Company Secretary | A.Chopra Company Secretary | | | | | | | | | |



| DP ID* | |
|------------|--|
| Client ID* | |

RICOH INDIA LIMITED

Regd. Folio No.

No. of Shares Held

Reistered office : 1104, Arcadia, 195, N.C.P.A. Road, Nariman Point, Mumbai - 400 021

ATTENDANCE SLIP

I hereby record my presence at the 16th Annual General Meeting of the Company at The Indian Merchants' Chamber, Conference Hall (Walchand Hirachand Hall) 4th Floor, 76 Veer Nariman Road, Churchgate, Mumbai - 400 020 on Thursday, the 17th day of September, 2009 at 9.30 A.M.

| NAME OF THE AT | FENDIN | G MEN | MBE | R (IN | | .OC | K LE | TTE | RS) | | | | | | | | | |
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| NAME OF THE PR | OXY (T | o be fi | lled | in if | the | Pro | xy a | tten | ds ir | nstea | ad o | f the | e Me | mbe | er) | | | |
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| SIGNATURE OF TH | | BER (| OR F | RO | XY F | PRE | SEN | T) | - | | | | | | | | | |
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| | | | | OH INDIA LIMITED | | | | | | | | D | Regd. Folio No. | | | | | |
| Client ID* Reistere | | | | ed office : 1104, Arcadia, 195, N.C.P.A. Road, Nariman Point, Mumbai - 400 021 | | | | | | | | | No. of Shares Held | | | | | |
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| 144/0 | | | | | | | | •••• | | | | | | | | | | |
| I/We of | | | | | | | | | | | | | | | | | | |
| being a member/mem | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | of | | | | | | in th | e dist | trict c | of | | | | | | | | |
| | | | | | | | 8 | as my | //our | prox | y to | atten | id an | d voi | te for | r me | e/us (| on my/ |
| our behalf at the 16 th A (Walchand Hirachand H | | | | - | | | | | | | | | | | | | | |
| September, 2009 at 9 | | | | | | | | | , | | | | | | , | Г | | |
| Signed this | | | - | (| day d | of | | | | | 2 | 009. | | | | | Reve | enue |
| FOR OFFICE USE OI | | | | | | | | | | | | | | | _ | | - | imp |
| PROXY NO. | | | | | | | | Sig | gnatu | re _ | | | | | | - | 0.0 | b |
| Note : The form duly of | complete | d and s | siane | d sho | ould I | be de | eposi | ted a | it the | Rea | ister | ed O | ffice | of the | e Co | - mpa | anv n | ot |

later than 48 hours before the commencement of the Meeting.

* Applicable for Investors holding shares in electronic form.